## **APPRAISAL REPORT OF**

a Single Family Residence located at

18104 Via Roswitha

Rancho Santa Fe, CA 92067

## **AS OF**

03/13/2023

## PREPARED FOR

Anthony & Jennifer Trimino 30732 Hunt Club Drive San Juan Capistrano, CA 92675

## **PREPARED BY**

Sean R. Montgomery Montgomery & Associates 26522 La Alameda Suite 210 Mission Viejo, CA 92691



File No. Value-RanchoSantaFe-ViaRoswitha0323

Case No. N/A

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SUBJECT

CONTRACT

NEIGHBORHOOD

SITE

IMPROVEMENTS

						Res	ident	ial Ap	<sub>&amp; Associa</sub>		ort			File No. Case No.	Value-RanchoSantaFe-ViaRoswitha	a0323
The purpose	e of t	his appı	raisal report is to	o provide	e the clien	it with an ac	curate, a	nd adequa	tely supp	orted, opi	nion of	the market	value of tl	he subject prop	erty.	
			4 Via Roswitha						City			anta Fe	S	state CA Zip	Code 92067	
			mitry & Pitermai	n Rebeco	ca A M	Intended L	Jser	Ar	thony &	Jennifer Tr	imino		County		San Diego	
			11 TR 11899							т.	\/		2022	D.C. Taure	- ¢ 77 000 00	
Assessor's			265-442-03-00 he Covenant of	Pancho	Santa Fo				Map Refe		ax Year	N/A	2022	Census Tra	s \$ 77,890.00 act 0171.11	
Occupant			Tenant			ial Assessm	ents \$		one	X	PUD	HOA \$	1.	,750	per year X per n	nonth
Property Rig					Lease		Other (de		5110	[ //	100	ΠΟΛΨ		,100	per year [ x ] per n	nonun
	_		Market Value a				, ,	,								
Client Ant	thony	/ & Jenr	nifer Trimino			Add	ress 30	732 Hunt (	Club Drive	e, San Jua	n Capis	strano, CA	92675			
Is the subje	ect pr	operty	currently offered	for sale	e or has it	been offered	d for sale	in the twe	lve mont	hs prior to	the effe	ective date	of this app	oraisal? X	Yes No	
		rce(s) u	ised, offerings p	rice(s), a	and date(s	s). DOM 3	5; Subjec	ct property	was offe	red for sale	e.;Origii	nal price \$1	5,000,000	);Original Date	02/03/2023;PWMLS	
#NDP23008	842	1											•			<del></del> .
I X did			•			-						-			r why the analysis wa	
performed.			ct property was ions that were r				J3/2023 8	and is curr	entiy in es	scrow for a	13,000	,000 accord	uing to the	e real estate ag	ent and the purchase	;
Contract Pr						2/27/2023	ls the nro	narty salle	ar the own	ner of nubl	ic recor	d? X Y	e N	n Data Source	e(s) Realist/MLS	
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improvemen		o total a	onar amount ar	14 400011		mo to bo pai	iu. 010u	π σι φ ι,σσ	0,000 10 1	о арриоа	agamo	· paronaco	51100 at til	0 01000 01 00010	on for the purpose of	1101110
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Built-Up >	X O	ver 75%	25-75%		der 25%	Demand/Su	upply	Shortag	=		=	OverSupply	\$ (000)	(yrs)		0 %
Growth		apid	X Stable	Slo	W	Marketing 1	Гіте	Under3r	nths X	3-6 mths		Over6mths		Low 1		0 %
Neighborho	ood B	oundar	ies See Adder	ıdum										High 99		0 %
													5,263	Pred. 28	Other Vacant 1	0 %
Neighborho	ood L	escript)	ion See Adder	idum												
Market Con	nditio	ne (incl	udina sunnort fa	or the ah	ove concl	usions) Pro	nnerty va	lues anne	ar to he s	table due t	n incre	asing intere	et rates a	nd a limited am	ount of properties for	sale
															onal, VA and FHA fina	
			couple bank sal					o roo day	<i>y</i> 11 110100	at market j	31100. 11	пого арроа		piodi convente	mai, vitana i intina	anon ig
Dimensions			Irregular -				Area	3.25	ac	Shap	е	Irregul	ar	View	City Lights, Mountain	ıs
Specific Zor	ning	Classific	cation	S	SR-2		Zoning D	Description	Semi-R	ural Resid	lential					
Zoning Con	npliar	nce >	( Legal L	egal No.	nconformi	ing (Grandfa	thered U	lse) I	No Zoning	g Ille	gal (des	scribe)				
Is the highe	est ar	nd best	use of subject p	roperty a	as improv	ed (or as pro	oposed p	er plans a	nd specif	ications) th	ne prese	ent use?	X Yes	No If No, o	describe.	
Utilities F								<u> </u>		,						
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Electricity Gas	X			Yes	Sanita	ary Sewer	X		scribe)	,	Stree Alley	off-site Imp t Asphalt None		tsType	Public Priva	ate
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SALES COMPARISON ANALYSIS

File No.

Case No. N/A

## Residential Appraisal Report

	nparable properties curr	•					
	nparable sales in the su						16,500,000 <u>.</u>
FEATURE 19104	Via Requitte	COMPARABLE		COMPARABLE S		COMPARABLE SA	
	Via Roswitha anta Fe, CA 92067	17285 Avenida Rancho Santa F		6720 Las ( Rancho Santa F		6424 La Valle Rancho Santa Fo	
Proximity to Subject	IIIIa Fe, CA 92001	1.37 mi		1.99 mile		1.53 mile	
Sale Price	\$ 13,000,000	\$	11,500,000	1.93 11116	15,250,000	\$	16,475,000
Sale Price/Gross Liv. Area	\$ 1,089.51 sq. ft.		sq. ft.	Ψ.	q. ft.		q. ft.
Data Source(s)	Realist/Owner	Public Records [		Public Records D		Public Records D	
Verification Source(s)	Inspection	RE Agent/PWMLS		Realist/PWMLS#		Realist/PWMLS#	
VALUE ADJUSTMENTS	DESCRIPTION	DESCRIPTION	+(-) \$ Adjustment	DESCRIPTION	+(-) \$ Adjustment	DESCRIPTION	+(-) \$ Adjustme
Sale or Financing	N/A	Standard/Cash	C	Standard/Cash	0	Standard/Conv	
Concessions	N/A	\$0/DOM 418	0	\$0/DOM 0	0	\$0/DOM 138	
Date of Sale/Time	N/A	12/28/2022	0	04/15/2022	0	04/05/2022	
Location	Neutral;Residential	Neutral;Residential		Neutral;Residential		Neutral;Residential	
Leasehold/Fee Simple	Fee Simple	Fee Simple	. 127 000	Fee Simple	1 112 500	Fee Simple	0.004.50
Site View	3.25 ac City Lights, Mountains	3.04 ac Golf Course	+137,000	5 ac City Lights, Mountains	-1,143,500	6.65 ac City Lights, Mountains	-2,221,50
Design (Style)	Spanish	French	-730,000	Mediterranean	0	Mediterranean	
Quality of Construction	Excellent	Excellent		Excellent		Excellent	
Actual Age	28 years	17 years	0	22 years	0	25 years	
Condition	Excellent	Excellent		Excellent		Excellent	
Above Grade	Total Bdrms Baths	Total Bdrms. Baths	C	Total Bdrms. Baths	0	Total Bdrms. Baths	
Room Count	16 5 4.10	10 4 3.30	C	14 7 7.70	-300,000		-125,00
Gross Living Area	11,932 sq. ft	. 8,200 sq. ft	+1,866,000	14,249 sq. ft.	-1,158,500	16,035 sq. ft.	-2,051,50
Basement & Finished	None	None		Included in livable area		None	
Rooms Below Grade							
Functional Utility	Good	Good		Good		Good	
Heating/Cooling	FWA/Central AC	FWA/Central AC		FWA/Central AC		FWA/Central AC	
Energy Efficient Items	Typical	Typical	0-00	Owned Solar Panels	-75,000		
Garage/Carport	4 Car Gar. Det.	5 Car Gar. Att.	-25,000		-75,000		-50,00
Porch/Patio/Deck	Porch/Patio	Patio/Porch		Porch/Patio	0.000	Porch/Patio	
Fireplaces Pool/Spa/Tennis Court	5 Fireplaces Pool/Spa/Tennis Court	5 Fireplaces Pool/Tennis Court	+50.000	7 Fireplace Pool/Spa/Tennis Court	-8,000	5 Fireplace Pool/Spa/Tennis Court	
Guest House/Gym	GH's 3Bd 3Bth (1,250sf, 1,490sf)		+306,500			GH's 2Bd 2.1Bth (1,268sf, 920sf)	+190,50
Net Adjustment (Total)	GH S 3BU 3BU (1,230SI, 1,490SI)	X + -	\$ 1,584,500	+ X -	\$ -2,248,000	+ X -	\$ -4,257,500
Adjusted Sale Price		Net Adj: 14%	Ψ 1,001,000	Net Adj: -15%		Net Adj: -26%	Ψ 1,207,000
of Comparables			\$ 13,084,500	Gross Adj: 21%			\$ 12,217,500
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I X did did not re	esearch the sale or trans	fer history of the subjec	t property and com	parable sales. If not, ex	plain		
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My research X did	did not reveal any prid			parable sales. If not, ex		te of this appraisal.	
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My research X did  Data source(s) Realist/M  My research did X  Data source(s) Realist/M	did not reveal any prid LS did not reveal any prid LS	or sales or transfers of the	ne subject property	for the three years prior to the	to the effective da	e comparable sale.	2 naga 2)
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RECONCILIATION

File No.

Value-RanchoSantaFe-ViaRoswitha0323

Case No. N/A

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ADDITIONAL COMMENTS		
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	OCCT APPROAGU	
	COST APPROACH	I hains 050/ huilt up. An accurate value could not be determined from the Land Extraction
	· · · · · · · · · · · · · · · · · · ·	I being 95% built-up. An accurate value could not be determined from the Land Extraction ant data. The Cost Approach process requires that a site value be determined assuming
		een no recent sales of residential vacant land and there is no reliable data from which to
		k of data, an estimate of value cannot be substantially supported. The cost approach was
	completed below for the lender only and is not a valid method of value in the Souther	n California market area.
	The inequality value for the publicat manager, is \$0.044,000	
	The insurable value for the subject property is \$8,911,900.	
		O VALUE (if applicable)
	Support for the opinion of site value (summary of comparable land sales or other me	hods for estimating site value) See above  nsurance companies estimates of rebuild costs. The cost approach was completed below
	·	area. The land to value ratio of 37% is typical for the area and does not affect the market
	value or marketability of the subject.	
5	ESTIMATED REPRODUCTION OR X REPLACEMENT COST NEW	
		OPINION OF SITE VALUE =\$ 4,750,000
ġ.	Source of cost data Local Builders	Dwelling 11,932 Sq. Ft. @\$ 600.00 =\$ 7,159,200
PRO	Quality rating from cost service Excellent Effective date of cost data 03/13/2023	Dwelling         11,932         Sq. Ft. @ \$         600.00         =\$         7,159,200           Guest Houses         2,740         Sq. Ft. @ \$         400.00         =\$         1,096,000
	Quality rating from cost service Excellent Effective date of cost data 03/13/2023 Comments on Cost Approach (gross living area calculations, depreciation, etc.)	Dwelling         11,932         Sq. Ft. @ \$         600.00         =\$         7,159,200           Guest Houses         2,740         Sq. Ft. @ \$         400.00         =\$         1,096,000           Pool/Spa/Tennis Court         420,000
	Quality rating from cost service Excellent Effective date of cost data 03/13/2023 Comments on Cost Approach (gross living area calculations, depreciation, etc.)  There were no relevant land sales in the subject's market area due to the neighborhood being 95% built-up. An accurate value	Dwelling       11,932       Sq. Ft. @ \$       600.00       =\$       7,159,200         Guest Houses       2,740       Sq. Ft. @ \$       400.00       =\$       1,096,000         Pool/Spa/Tennis Court       420,000         Garage/Carport       1,578       Sq. Ft. @ \$       150.00       =\$       236,700
COSI APPROACH	Quality rating from cost service Excellent Effective date of cost data 03/13/2023 Comments on Cost Approach (gross living area calculations, depreciation, etc.)  There were no relevant land sales in the subject's market area due to the neighborhood being 95% built-up. An accurate value could not be determined from the Land Extraction Method. Therefore, a reasonable land value could not be determined due to	Dwelling         11,932         Sq. Ft. @ \$         600.00         =\$         7,159,200           Guest Houses         2,740         Sq. Ft. @ \$         400.00         =\$         1,096,000           Pool/Spa/Tennis Court         420,000         Garage/Carport         1,578         Sq. Ft. @ \$         150.00         =\$         236,700           Total Estimate of Cost-new         =\$         8,911,900
	Quality rating from cost service Excellent Effective date of cost data 03/13/2023 Comments on Cost Approach (gross living area calculations, depreciation, etc.)  There were no relevant land sales in the subject's market area due to the neighborhood being 95% built-up. An accurate value	Dwelling         11,932         Sq. Ft. @ \$         600.00         =\$         7,159,200           Guest Houses         2,740         Sq. Ft. @ \$         400.00         =\$         1,096,000           Pool/Spa/Tennis Court         420,000         Garage/Carport         1,578         Sq. Ft. @ \$         150.00         =\$         236,700           Total Estimate of Cost-new         =\$         8,911,900         \$         4,459,547         \$
	Quality rating from cost service Excellent Effective date of cost data 03/13/2023 Comments on Cost Approach (gross living area calculations, depreciation, etc.)  There were no relevant land sales in the subject's market area due to the neighborhood being 95% built-up. An accurate value could not be determined from the Land Extraction Method. Therefore, a reasonable land value could not be determined due to insufficient data. The Cost Approach process requires that a site value be determined assuming that the property is vacant and	Dwelling         11,932         Sq. Ft. @ \$         600.00         =\$         7,159,200           Guest Houses         2,740         Sq. Ft. @ \$         400.00         =\$         1,096,000           Pool/Spa/Tennis Court         420,000         -\$         236,700           Garage/Carport         1,578         Sq. Ft. @ \$         150.00         =\$         236,700           Total Estimate of Cost-new         =\$         8,911,900         -\$         8,911,900           Less         Physical         13         Functional         0         External         0           Depreciation         1,158,547         0         0         =\$         (         1,158,547           Jule         Depreciated Cost of Improvements         =\$         7,753,353
	Quality rating from cost service Excellent Effective date of cost data 03/13/2023 Comments on Cost Approach (gross living area calculations, depreciation, etc.)  There were no relevant land sales in the subject's market area due to the neighborhood being 95% built-up. An accurate value could not be determined from the Land Extraction Method. Therefore, a reasonable land value could not be determined due to insufficient data. The Cost Approach process requires that a site value be determined assuming that the property is vacant an available for development. As indicated, there have been no recent sales of residential vacant land and there is no reliable date from which to determine an accurate estimated market value for the subject site. Since there is a lack of data, an estimate of vacannot be substantially supported. The cost approach was completed below for the lender only and is not a valid method of vacannot be substantially supported. The cost approach was completed below for the lender only and is not a valid method of vacannot be substantially supported.	Dwelling         11,932         Sq. Ft. @ \$         600.00         =\$         7,159,200           Guest Houses         2,740         Sq. Ft. @ \$         400.00         =\$         1,096,000           Pool/Spa/Tennis Court         420,000         -\$         236,700           Garage/Carport         1,578         Sq. Ft. @ \$         150.00         =\$         236,700           Total Estimate of Cost-new         =\$         8,911,900         -\$         8,911,900           Less         Physical         13         Functional         0         External         0           Depreciation         1,158,547         0         0         =\$         (         1,158,547           Depreciated Cost of Improvements         =\$         7,753,353         -         500,000
	Quality rating from cost service Excellent Effective date of cost data 03/13/2023 Comments on Cost Approach (gross living area calculations, depreciation, etc.)  There were no relevant land sales in the subject's market area due to the neighborhood being 95% built-up. An accurate value could not be determined from the Land Extraction Method. Therefore, a reasonable land value could not be determined due to insufficient data. The Cost Approach process requires that a site value be determined assuming that the property is vacant an available for development. As indicated, there have been no recent sales of residential vacant land and there is no reliable date from which to determine an accurate estimated market value for the subject site. Since there is a lack of data, an estimate of vacannot be substantially supported. The cost approach was completed below for the lender only and is not a valid method of vacannot be substantially supported. The cost approach was completed below for the lender only and is not a valid method of vacannot be substantially supported.	Dwelling
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202	Quality rating from cost service Excellent Effective date of cost data 03/13/2023 Comments on Cost Approach (gross living area calculations, depreciation, etc.)  There were no relevant land sales in the subject's market area due to the neighborhood being 95% built-up. An accurate value could not be determined from the Land Extraction Method. Therefore, a reasonable land value could not be determined due to insufficient data. The Cost Approach process requires that a site value be determined assuming that the property is vacant an available for development. As indicated, there have been no recent sales of residential vacant land and there is no reliable date from which to determine an accurate estimated market value for the subject site. Since there is a lack of data, an estimate of vacannot be substantially supported. The cost approach was completed below for the lender only and is not a valid method of vacing the Southern California market area.  Estimated Remaining Economic Life (HUD and VA only)  65	Dwelling
202	Quality rating from cost service Excellent Effective date of cost data 03/13/2023 Comments on Cost Approach (gross living area calculations, depreciation, etc.)  There were no relevant land sales in the subject's market area due to the neighborhood being 95% built-up. An accurate value could not be determined from the Land Extraction Method. Therefore, a reasonable land value could not be determined due to insufficient data. The Cost Approach process requires that a site value be determined assuming that the property is vacant an available for development. As indicated, there have been no recent sales of residential vacant land and there is no reliable da from which to determine an accurate estimated market value for the subject site. Since there is a lack of data, an estimate of vacannot be substantially supported. The cost approach was completed below for the lender only and is not a valid method of vacint the Southern California market area.  Estimated Remaining Economic Life (HUD and VA only)  65  Yea	Dwelling
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INCOME	Quality rating from cost service	Dwelling
INFORMATION INCOME COST	Quality rating from cost service	Dwelling
INFORMATION INCOME COST	Quality rating from cost service	Dwelling
INCOME	Quality rating from cost service	Dwelling
INFORMATION INCOME	Quality rating from cost service	Dwelling
INFORMATION INCOME COST	Quality rating from cost service	Dwelling

## Montgomery & Associates EXTRA COMPARABLES 4-5-6

File No.

Value-RanchoSantaFe-ViaRoswitha0323

Case No. N/A

Owner Piterman Dmitry & Piterman Rebecca A M

Property Address 18104 Via Roswitha

City Rancho Santa Fe County San Diego State CA Zip Code 92067

Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675

	FEATURE		SUBJEC	:T		COMPAI	RARI F	SALF	# 4		COMPA	ARABLE S	SALF# 5		OMPAR	ABLE SA	AIF#	6	
		Via Ro		/ 1			6 La Cre					590 Calle				5956 San			
	Rancho Sa			67		Rancho							e, CA 92067			Santa F	•	92067	
	Proximity to Subject	,	, 0/1020	01			).84 mile		22001		ranon	0.56 mile				0.87 mile		02001	
	Sale Price	\$	13,000,	000			\$		,900,000			\$	14,750,000			\$		,995,000	
	Sale Price/Gross Liv. Area		,089.51		¢	1,612.1		q. ft.	,300,000	\$	1,096		q. ft.	\$	1,308.		q. ft.	,333,000	
	Data Source(s)		ealist/Ow			Public Re			97169	Ψ		eal Estate		Ψ		al Estate	_	\r	
	Verification Source(s)		Inspection			Realist/PV							£ 210016410			WMLS#2			
	VALUE ADJUSTMENTS	1	ESCRIPT			ESCRIPT		1	Adjustment	_	ESCRIP				ESCRIPT				
		DE	N/A	ION				+(-) \$	Aujustment	ט	Pendi		+(-) \$ Adjustmer	0	Pendin		+(-) 3	Adjustment	
	Sale or Financing				Standard/Cash \$0/DOM 0								0	\$0/DOM	•				
	Concessions  Data of Colo/Time			N/A N/A		10/03/2022					0				0	Pendin			
	Date of Sale/Time Location	Mout	tral;Resid	dontial		tral;Resid				No	utral;Re			No	utral;Resi	•		U	
	Leasehold/Fee Simple		Fee Simp			Fee Simp				ive	Fee Sir				Fee Sim				
	Site	<u> </u>	3.25 ac			3.87 ac			-405,000		4 ac		-490,00		5.69 a			-1,594,500	
	View	City L			City I	ights, Mo			-750,000		Mounta		-430,00	0	Mountai			-1,004,000	
	Design (Style)	City L	Spanish		Oity L	Spanish			-730,000		Frenc			0	Spanis				
	Quality of Construction		Exceller			Exceller					Excell				Excelle				
	Actual Age		28 year			4 years			-903,000		28 yea				14 yea				
	Condition		Exceller			Exceller			-903,000		Excell				Excelle				
	Above Grade	Total	Bdrms.	Baths	Total	Bdrms.	Baths		555,000	Tota				Total		Baths		<u> </u>	
	Room Count	16	5	4.10	11	6	6.10		-100,000			7.20	-175,00		6	5.60		-175,000	
	Gross Living Area		1,932	sq. ft.		3,002	sq. ft.		+1,965,000		13,446	sq. ft.	-757,00		9,934	sq. ft.		+999,000	
	Basement & Finished		None	oy. II.		None	Jy. II.		. 1,000,000		Non		757,00	1	None			. 555,000	
	Rooms Below Grade		NOTIC			INOHE					14011				INOHE				
	Functional Utility		Good			Good					Goo	d			Good				
<u>လ</u>	Heating/Cooling	FW	/A/Centra	al AC	FW	VA/Centra	al AC			F۱	WA/Cen			FV	VA/Centr				
<b>ANALYSIS</b>	Energy Efficient Items	1 **	Typical			Typical					Typic			_ · · ·	Typica				
A	Garage/Carport	4 (	Car Gar.		4	Car Gar.			(		Car Ga		-125,00	0 4	Car Gar.				
Z	Porch/Patio/Deck		Porch/Pa			Porch/Pa					Porch/F		120,00		Porch/Pa				
	Fireplaces		Fireplac			2 Fireplac			+12,000		3 Firep		+8,00		2 Firepla			+12,000	
COMPARISON	Pool/Spa/Tennis Court		Spa/Tenn			Pool/Sp						nis Court				nis Court		12,000	
8	Guest House/Gym		d 3Bth (1,250			House 1Bd			+662,500		_	1Bth (900 sf)	+652,00		louse/Gym 2Bd			-18,500	
A	Net Adjustment (Total)	GITS JDG	u 30ui (1,230	JSI, 1,430SI)	Ouest	+ X		\$	-346,500	Gues	+ X		\$ -887,000		+ X -		\$	-777,000	
Z	Adjusted Sale Price				Net Adj: -3%		Ť	0.0,000	Net	Adj: -6		Ψ σσ.,σσσ		\dj: -6%		<u> </u>	,000		
	of Comparables							\$ 1	2,553,500		ss Adj:		\$ 13,863,000		s Adj: 2		\$ 1	2,218,000	
တ	,					•			,				, ,						
ш				alvsis of	the pri	or sale or	tranefo					nd compa	arable sales						
ALE	Report the results of the r	esearch	n and an		trie pri	or ouro or	uansic	r histor	y of the sub	ject pr	орепу а								
SALE	Report the results of the r	esearch	n and an		BJECT				y of the sub ARABLE SA			COMP	ARABLE SALE#	5	COM	IPARABL	E SA	_E# 6	
SALE			n and an	SUE					•	LE#		COMP		5	COM		E SA		
SALE	ITEM	er	and and	SUE 07/0	BJECT				ARABLE SA	LE # 0		COMP	ARABLE SALE#	5	COM	06/3		,	
SALE	ITEM  Date of Prior Sale/Transfe  Price of Prior Sale/Transfe  Data Source(s)	er		SUE 07/0	BJECT 07/2022	2			09/17/202	LE # 0 0		COMP	ARABLE SALE # 09/28/2015	5	COM	06/3 \$3,7	0/2004	ļ )	
SALE	ITEM  Date of Prior Sale/Transfe  Price of Prior Sale/Transf	er		SUE 07/0 Real	BJECT )7/2022 \$0	<u>2</u> S			ARABLE SA 09/17/202 \$8,625,00	0 0 S		COMP	ARABLE SALE # 09/28/2015 \$0	5	COM	06/3 \$3,7 Reali	0/200 <u>4</u> 00,000	) S	
SALE	ITEM  Date of Prior Sale/Transfe  Price of Prior Sale/Transfe  Data Source(s)	er er urce(s)		SUE 07/0 Real 03/1	BJECT 07/2022 \$0 list/MLS 13/2023	2 S 3	(	COMP	ARABLE SA 09/17/202 \$8,625,00 Realist/ML 03/13/202	0 0 S 3	4		ARABLE SALE # 09/28/2015 \$0 Realist/MLS	5	COM	06/3 \$3,7 Reali	0/2004 00,000 st/ML	) S	
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File No. Value-RanchoSantaFe-ViaRoswithat Case No. N/A

This appraisal report is subject to the scope of work, intended use, intended user, definition of market value, statement of assumptions and limiting conditions, and certifications. The Appraiser may expand the scope of work to include any additional research or analysis necessary based on the complexity of this appraisal assignment.

**SCOPE OF WORK:** The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following definition of market value, statement of assumptions and limiting conditions, and certifications. The appraiser must, at a minimum: (1) research, verify, and analyze data from reliable public and/or private sources, and (2) report his or her analysis, opinions, and conclusions in this appraisal report.

**DEFINITION OF MARKET VALUE:** The definition of market value is the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he or she considers his or her own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions\* granted by anyone associated with the sale.

\*Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgment.

**STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS:** The appraiser's certification in this report is subject to the following assumptions and limiting conditions:

- 1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it, except for information that he or she became aware of during the research involved in performing this appraisal. The appraiser assumes that the title is good and marketable and will not render any opinions about the title.
- 2. The appraiser may have provided a sketch in this appraisal report to show the approximate dimensions of the improvements. The sketch is included only to assist the reader in visualizing the property and understanding the appraiser's determination of its size.
- 3. The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in this appraisal report whether any portion of the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.
- 4. The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand, or as otherwise required by law.
- 5. The appraiser has noted in this appraisal report any adverse conditions (such as needed repairs, deterioration, the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the research involved in performing this appraisal. Unless otherwise stated in this appraisal report, the appraiser has no knowledge of any hidden or unapparent physical deficiencies or adverse conditions of the property (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) that would make the property less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property.
- 6. The appraiser has based his or her appraisal report and valuation conclusion for an appraisal that is subject to satisfactory completion, repairs, or alterations on the assumption that the completion, repairs, or alterations of the subject property will be performed in a professional manner.

File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

APPRAISER'S CERTIFICATION: I certify that, to the best of my knowledge and belief: 1. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. have X have no present or prospective interest in the property that is the subject of this report and have X have no personal interest with respect to the parties involved. 3. I X have performed have not performed services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment. 4. I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 5. My engagement in this assignment was not contingent upon developing or reporting predetermined results. 6. My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of this client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal. 7. My analyses, opinions, and conclusions, were developed, and this report has been prepared, in conformity, with the Uniform Standards of Professional Appraisal Practice 8. I X have have not made a personal inspection of the property that is the subject of this report. 9. Unless otherwise noted, no one has provided significant real property appraisal assistance to the person signing this certification. SUPERVISORY APPRAISER'S CERTIFICATION: The Supervisory Appraiser certifies and agrees that: 1. I directly supervised the appraiser for this appraisal assignment, have read the appraisal report, and agree with the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification. 2. I accept full responsibility for the contents of this appraisal report including, but not limited to, the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification. 3. The appraiser identified in this appraisal report is either a sub-contractor or an employee of the supervisory appraiser (or the appraisal firm), is qualified to perform this appraisal, and is acceptable to perform this appraisal under the applicable state law. 4. This appraisal report complies with the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared. 5. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature. **APPRAISER** SUPERVISORY APPRAISER (ONLY IF REQUIRED) Signature Signature Sean R. Montgomery Company Name Montgomery & Associates Company Name Company Address 26522 La Alameda Suite 210 Company Address Mission Viejo, CA 92691 Telephone Number (949) 916-4242 Telephone Number Email Address Email Address sean@montgomery4appraisal.com Date of Signature and Report 03/15/2023 Date of Signature Effective Date of Appraisal 03/13/2023 State Certification # State Certification # AG022448 or State License # \_ or State License # State or Other (describe) State# Expiration Date of Certification or License State CA Expiration Date of Certification or License 06/04/2024 SUBJECT PROPERTY ADDRESS OF PROPERTY APPRAISED 18104 Via Roswitha Did not inspect subject property Did inspect exterior of subject property from street Rancho Santa Fe, CA 92067 Date of Inspection Did inspect interior and exterior of subject property APPRAISED VALUE OF SUBJECT PROPERTY \$ \_\_\_\_13,002,000 CLIENT Date of Inspection Contact Anthony & Jennifer Trimino Client Name **COMPARABLE SALES** Client Address 30732 Hunt Club Drive Did not inspect exterior of comparable sales from street San Juan Capistrano, CA 92675 Did inspect exterior of comparable sales from street

Email Address atrimino@traffikonline.com & jtrimino@traffikonline.com

Date of Inspection

File No. Value-RanchoSantaFe-ViaRoswitha03
Case No. N/A

Case No.

Borrower N/A						
Property Address 18104 Via Roswitha						
City Rancho Santa Fe	County	San Diego	State	CA	Zip Code	92067
Lender/Client Anthony & Jennifer Trimino	•	Address 30732 H	lunt Club Drive, San	Juan Capistrano,	CA 92675	

#### INTENDED USERS:

The Intended User of this report is Anthony & Jennifer Trimino.

#### HIGHEST & BEST USE:

The highest and best use of the subject is considered to be its present use as a single family residential dwelling. The remaining economic life of the structure coupled with the subject site's SR-2 (Semi-Rural Residential) result in the present use as the only logical highest and best use conclusion. It is not financially feasible to convert the subject to other uses at this time. If the market were to change, the highest and best use may also change.

#### LEGALLY PERMISSIBLE USES:

Single family residential uses are allowed based on the current SR-2 zoning.

#### PHYSICALLY POSSIBLE USES:

The subject lot and area are level and completely developed. Most types of single family residential developments are physically possible, but they must conform with the current zoning regulations. The zoning regulations include type of use, setbacks, height restrictions, minimum parking requirements, and minimum lot size requirements.

#### FINANCIALLY FEASIBLE USES:

Single family residential uses are financially feasible for the subject site. Single family residential uses are predominately owner occupied and are typically not purchased for the investment return.

#### MAXIMALLY PRODUCTIVE USES:

Single family residential uses are maximally productive for the subject site.

#### **NEIGHBORHOOD BOUNDARIES**

The subject neighborhood is bounded by the city of San Marcos to the North, by the Pacific ocean to the West, by Fairbanks Ranch to the South, and by the 15 Freeway to the East.

#### **NEIGHBORHOOD DESCRIPTION**

The subject is located in the city of Rancho Santa Fe in a residential neighborhood. The subject neighborhood consists of average to large sized homes, which are average to good in quality and condition compared to the surrounding neighborhoods. The lots in the area are average in size and the normal landscaping throughout the neighborhood is average to good. Most nearby properties are single family residences but there are some apartments, condominiums and commercial properties located within the neighborhood. All public and consumer support facilities are in close proximity.

## DESCRIPTION OF IMPROVEMENTS FOR THE SUBJECT RESIDENCE

The residence is a single family, detached two story custom built home. The floor plan is custom and conforms to this neighborhood. There are no external inadequacies unless otherwise indicated herein.

#### UTILITIES:

Gas, water and electrical services were on and in working order at the time of inspection. There are combination smoke and CO detectors on each level.

#### **COST APPROACH**

There were no relevant land sales in the subject's market area due to the neighborhood being 95%+ built-up. An accurate value could not be determined from the Land Extraction Method. Therefore, a reasonable land value could not be determined due to insufficient data. The Cost Approach process requires that a site value be determined assuming that the property is vacant and available for development. As indicated, there have been no recent sales of residential vacant land and there is no reliable data from which to determine an accurate estimated market value for the subject site. Since there is a lack of data, an estimate of value cannot be substantially supported. The cost approach was completed below for the lender only and is not a valid method of value in the Southern California market area. The total estimated economic life is 75 years and the remaining economic life is 65 years. The effective age is 0 based on the appraiser's physical inspection, market analysis and matched pair study, which indicates that the subject's remaining economic life is average to good for the area.

#### MARKET APPROACH

The appraiser has completed extensive research which included matched pair study, market analysis and interviewing several real estate brokers and real estate agents who specialize Rancho Santa Fe luxury estates. The appraiser conducted interviews with Jason Barry at Barry Estates (858)756-4024. The appraiser is confident that the best and only comparable data was taken from the subject's immediate market area. The appraiser is confident that the best and only comparable data was taken from the subject's immediate market area.

The adjusted values of the six comparables range from \$12,217,500 to \$13,863,000. The weighted average of the adjusted six comparables is \$12,858,453. Comparable's 1, 2, 3 and 4 were all given consideration in the final estimate of value. Comparable's 5 and 6 are given secondary weight due to them being a pending sales. The appraiser's final estimated market value of \$13,002,000 is based on the adjusted sales price (weighted average) and falls within the adjusted values of the comparables. All value affecting dissimilarities were adjusted according to market reaction. The comparables are adjusted as follows:

File No. Value-RanchoSantaFe-ViaRoswitha032

Case No. N/A

Borrower N/A						
Property Address 18104 Via Roswitha						
City Rancho Santa Fe	County	San Diego	State	CA	Zip Code	92067
Lender/Client Anthony & Jennifer Trimino		Address 30732 H	lunt Club Drive, San	Juan Capistrano,	CA 92675	

Comparable 1 is a very recent sale (12/28/22) of a custom home in the Rancho Santa Fe area on a golf course. The level of upgrading and interior finishes are of similarly high. MLS Description "JUST REFRESHED Escape to a private, lushly landscaped all fenced and gated 3.04 acre oasis, where one can enjoy the beauty found at this prime Rancho Santa Fe Covenant Golf course location with 300 feet of golf course frontage all within walking distance to the village, Roger Rowe schools and the legendary golf course. Exceptional French farmhouse architecture, finest craftsmanship and exquisite materials blend harmoniously to create an estate that is timeless and can be enjoyed for years to come. Upon entering the courtyard you are welcomed by the beautiful gardens, a one bedroom, one bath plus living room guest house and exterior fireplace with seating. The residence with its spacious design incorporates a timeless, traditional floor plan with modern living influences where rooms flow into one another and to the outdoors, onto sheltered loggias, and to the dramatic zero edge pool with stone detailing, waterfalls, private spa and dipping pool and mature gardens with jaw dropping golf course views. Formal spaces are generous and as elegant as expected with beautiful living and dining rooms both with stone fireplaces. There are 4 very generous, well-appointed bedrooms suites in the main house and two powder rooms, all meticulously detailed. Nothing has been over looked: reclaimed wood beams, vintage wood flooring, antique tiles, slabs of travertine and granite, custom furniture-grade cabinetry, artisan stone work, custom stone fireplaces, hand-wrought iron fixtures and doors and so much more. Some of the countless highlights are the oversized chef's kitchen and breakfast room, family room with full bar that becomes an alfresco lounge through disappearing wood and glass doors with fireplace. The master suite overlooks the dazzling pool and stunning lush grounds, with sitting area, fireplace and oversized sumptuous spa bath with custom appointed dressing rooms. The romantic courtyard, just off the master is perfect for morning coffee or an evening nightcap, peaceful and quiet with a fireplace and a separate exercise building with bath. There is a viewing/media room, game room and an executive office, secondary office and a bedroom wing with bonus area. Outdoors one can enjoy the numerous verandas, fireplaces, summer kitchen and rolling lawns. Full regulation tennis court/pickle ball court. Wine cellar. Garaging for 5 cars. Crestron home automation system. Adjacent to the walking/running equestrian trails. Roger Rowe schools. This is an exceptional property located on a rare and private exceptional lot on the renowned and prestigious Rancho Santa Fe Covenant golf course"

Comparable 2 is a recent sale on (04/15/22) of a two level home in the Rancho Santa Fe area. MLS Description "No expenses have been spared in the creation of this captivating property chock-full of elegant design & rich details. On a jaw dropping 5 acre parcel in the RSF Covenant with fragrant gardens, mature fruit trees, regulation tennis court, infinity edge saltwater pool/spa & vistas of green from every room. Exquisitely designed interior has an awe-inspiring selection of gathering spaces to suit every mood such as an expansive pool/guest house, inviting Orchard House, English Conservatory, temperature controlled wine cellar, theater, craft room, library & office. Beautiful sunsets serve as the perfect backdrop for everyday outdoor living and entertaining. The sumptuous homeowners suite has 2 bedrooms, 2 bathrooms, 2 expansive closets, steam shower, large soaking tub and a private view patio. Ensuite bathrooms, walk-in closets and private patios add luxury to all the bedrooms. Cooking will be a joy in the gourmet kitchen with 2 prep islands, pizza oven, custom built-ins, high-end appliances and separate butlers kitchen. Awe-inspiring selection of gathering spaces to suit every mood including an expansive pool/guest house, inviting Orchard house, Authentic English Conservatory with a built-in potting closet, temperature controlled wine cellar, custom theater, craft room, library & office. Reclaimed wood beams fill the ceilings and imported antique doors and fireplaces add to the dramatic architecture. The luxury continues with must-have features like a gated entrance, Savant Security System, 7 garages, 126 paid for solar panels (house solar), Certified organic lemon orchard and an abundance of additional organic fruit and citrus trees. This sensational property is nothing short of a masterpiece. Equipment: Dryer,Fire Sprinklers,Garage Door Opener, Vacuum/Central, Washer, Water Filtration Sewer: Sewer Connected Topography:

Comparable 3 is a recent sale (04/05/22) of a one level home in the Rancho Santa Fe area. MLS Description "Offering the best of Rancho Santa Fe, this 6.65 all usable view acre estate excites the senses immediately as one enters the grand iron gates. True resort-style living with cascading waterfalls, Tikitorch lined pathways, expansive pool & spa, outdoor pavilion, two guest houses, grassy play yards, volleyball court, tennis court with basketball court inset, vegetable gardens, and vistas to the Rancho Santa Fe golf course. The primary residence features all en-suite bedrooms, an elegant wood paneled office, resort size gym, playroom, game room, theatre, bar, and wine room. The 5,000+SF dedicated owner's retreat situated on a private wing includes a sitting room, oversized his & her closets, her shoe closet, and private courtyard featuring a pool, spa, and fireplace. The gourmet kitchen would impress the most discerning buyer, featuring La Cornue, Calacatta gold marble, and top-of-the-line appliances. Just off the kitchen, the Great room opens beautifully onto the outdoor living room with doors completely disappearing into the walls to create a magnificent indoor/outdoor experience. When it comes to home automation and state-of-the-art home technology, this home has it all: distributed audio system that includes 28 zones, keypad or touch screen in nearly every room, and surveillance system that supports up to 64 cameras. This once-in-a-lifetime estate offers enjoyment in an environment that elevates one's health and well-being."

Comparable 4 is a very recent sale (10/03/22) of a two level home in the Rancho Santa Fe area.MLS description " This amazing residence is the ultimate in luxury living, this iconic RSF Covenant estate is unparalleled in its design, location, layout, and amenities. Atop 3.87 acres with breathtaking unobstructed 180 degree views this stately and magnificent custom home combines modern awe-inspiring architecture with timeless majestic attributes and accents. The dramatic great room is perfection for entertaining or enjoying a tranquil sunrise. One touch floor to ceiling automatic vanishing sliding glass doors extend the full length of the great room/kitchen for open flow. The 2,200 sq ft covered loggia includes ceiling space heaters, sunken fireside lounge, full outdoor kitchen and a massive vanishing edge pool and spa. This exemplary 6 BD, all with views, 7 BTH home includes two ground floor suites, one a secluded oversized primary suite. A 300+ citrus tree orchard and full garden provide true farm to table meals. There is 1,032 sq. ft. detached guest house with full kitchen, ensuite bedroom, and laundry."

Comparable 5 is a pending sale with a purchase contract date of 06/03/22 of a custom, two level home in the Rancho Santa Fe area. MLS description "Located on four lush acres, this warm and beautifully designed estate home is built in a guard gated community in Rancho Santa Fe, California. This home was designed by a couple who traveled extensively through Europe and especially France to create a memory of those experiences. It is south facing and filled with natural light. It was constructed utilizing hand selected and carefully sourced materials from Europe and the United States. There are two beautiful koi ponds and a small lake home to a family of ducks. The resort style pool has a beach entry. There is a separate spa, tennis court and delightful tennis pavilion with a bath, storage area and changing room. Hot air balloons fly overhead daily. The house is clad in red mountain stone and the patios are Idaho quartzite. The roof is made of antique slate sourced from an old church in Vermont and trucked to the site. A beautiful hand forged iron fence wraps the 4 acres. As you enter, the magnificent gates lead to a Ashlar pattern driveway interspersed with grass. The spectacular grand circular fountain welcomes you with a dancing water show. The garden produced organic vegetables and of course fruit from the grove year-round. The mature and gorgeous landscaping features specimen trees of Magnolia, Liquidambar, Jacaranda, Pines, Sycamores and Live oak. Magnificent front doors of cherry and Burl are 5 inches thick and weigh 1,000 pounds each operating easily and flawlessly on a hinged system. Throughout the home PE Guerin, Sheryl Wagner and Gerber hardware decorate the cabinets and doors. The interior doors are two and three-quarter inches thick. The outdoor fixtures are bronze. All gutters and downspouts are coppers. The floors are marble, lime stone and cherrywood and are unique and custom. There are five 18th century fireplaces purchased in Belgium and France prior to the beginning of construction. The fireboxes

File No. Value-RanchoSantaFe-ViaRoswitha03
Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha						
City Rancho Santa Fe	County	San Diego	State	CA	Zip Code	92067
Lender/Client Anthony & Jennifer Trimino	,	Address 30732 H	lunt Club Drive, San	Juan Capistrano,	CA 92675	

isolated and private. The garage parks 8 cars; one is a limo space. There is an electric charging station in the garage. This is a home of prestige and distinction. Truly unlike anything else. Do not loose the opportunity of a lifetime! It would be extremely difficult to recreate this magnificent estate. Equipment: Dryer, Garage Door Opener, Pool/Spa/Equipment, Range/Oven, Washer Sewer: Sewer Connected Topography: LL"

Comparable 6 is a pending sale with a purchase contract date of 01/23/23 of a custom two level home in the Rancho Santa Fe area. MLS description "Spread out over 5.69 fully usable, prime Rancho Santa Fe Covenant VIEW Acres, this Custom Estate compound was built for Ease & Luxury! Regulation TENNIS court, Self Contained GUEST HOME, Detached Recreation Building w/ Gym, Lounge & Tennis viewing area. Walking distance to Covenant Club, Golf & Rowe School. This Luxurious Compound in what is considered an A+ location within Rancho Santa Fe! Set in a serene setting with total privacy, you will enjoy seamless indoor/outdoor living, impeccable quality by highest level craftsmen. The Main Estate offers 2 offices to work from home, stunning walnut wood floors throughout, gorgeous Steel Doors leading to outdoors, friendly and Open Gourmet Kitchen, temp controlled Wine Cellar, Luxurious Master Suite with VIEWS & True SPA bath and a well thought out secondary bedroom suites area with private balconies. The SUN FILLED home and grounds are sprinkled with Amazing Landscape by \*\*Theresa Clark\*\* & the land provides for more room to add equestrian area if desired with direct access to 60 miles of EQ, walking & running trails. The compound is ideally located 2 minutes to Golf and the Club and Village plus Rowe School. The long gated driveway is hidden from the street and once you arrive you will feel right at home!"

#### DATE OF SALE/TIME:

Based on market analysis and matched pair study the appraiser did not make any date of sale/time adjustments for properties with sold dates under 12 months from the effective date of appraisal. The market as of the effective date of this appraisal in the subject's area appears to have been stable.

#### SITF:

Adjustments based on \$15.00 per additional square foot of lot size. It was indicated to the appraiser that as the lot size increases in size the price per square foot of land decreases at an increasing rate. Adjustments based on market analysis and matched pair study. (Adjustments are rounded to the nearest \$500).

#### \/IF\//

Comparables 1 and 4 are given \$750,000 negative adjustments due to their properties having a superior view. Comparable 1 has a golf course front view. Comparable 4 has a panoramic City lights and Mountain view. Adjustment based on matched pair study and market analysis.

#### AGE/YEAR BUILT:

Comparable 4 is given a 7% negative adjustment due to it being new construction. Adjustments based on market analysis and matched pair study.

#### CONDITION:

Comparable 4 is given a 7% negative adjustment due to its superior condition and/or upgrades. It was indicated to the appraiser through market analysis, match pair study, a review of MLS information, interviews with local real estate brokers, and the external viewing of each comparable that properties having a higher improvement price per square foot are superior in condition to properties having a lower improvement price per square foot (everything else being equal). Adjustments based on research conducted.

## ROOM #:

The appraiser has taken variances in total room count and bedroom count into consideration in the SIZE section of this report. The appraiser has done so as to not make duplicate adjustments when determining additional size value. (Bathroom = \$50,000; 1/2 Bathroom = \$25,000).

#### SIZE

Adjustments based on \$500.00 per additional square foot of gross living area, determined by market analysis and matched pair study.

#### SOLAR PANELS

Comparable 2 is given a \$75,000 negative adjustment due to its property having solar panels that are owned (not leased). Solar systems producing 11,000+ kilowatts cost between \$70,000 to \$125,000 installed. The appraiser's solar panel adjustment was based on market analysis, matched pair study, information from <a href="mailto:pvvalue.com">pvvalue.com</a>, Solar City, and Sullivan Solar companies. Pvvalue.com is a tool utilized by homeowners, solar companies and real estate appraisers in determining the market value of solar panels.

#### POOL:

Adjustments based on market analysis and matched pair study. (Pool = \$200,000; Spa = \$50,000; Tennis Court = \$75,000).

#### GARAGE:

Adjustment based on market analysis and matched pair study. (Garage = \$25,000)

#### GUEST QUARTERS/GYM:

Adjustments based on \$300.00 per additional square foot of gross living area. Adjustments made based on market analysis and matched pair study.

#### PENDING

Comparables 5 and 6 are not given adjustments due to them being pending sales at/or below market value. This decision is based on market analysis and matched pair study which included interviews with local real estate brokers to determine the difference in purchase price in comparison to listing/pending price.

#### OTHER ADJUSTMENTS:

All other improvement adjustments are based on Marshall and Swift's Cost Book and/or Market Analysis. All sales verified through public records, Realist, Fidelity National Title, NDC Data and/or MLS as per USPAP requirements.

File No.

Case No.

DOITOTTO: 147	-						
Property Addre	ss 18104 Via Roswitha						
City Rancho S	Santa Fe	County	San Diego	State	CA	Zip Code	92067
Lender/Client	Anthony & Jennifer Trimino	•	Address 30732 Hu	unt Club Drive, San	Juan Capistrano,	CA 92675	

#### SELF CONTAINMENT:

Rorrower N/A

This appraisal report is intended to be an appraisal report containing the information necessary to enable the reader to understand the appraiser opinion. Any third party studies referred to, such as pest, hazardous materials or structural reports have been verified by the appraiser to the extent of the assumptions and conclusions used.

Any personal property involved in the transaction has been excluded from the valuation of the real property. Should a transaction, which includes personal property of sufficient value to affect the market value of the real property, be evident, a separate assessment of the personal property fixtures or intangible items will be identified and included with the report as a separate valuation.

#### DIGITAL SIGNATURE:

This appraisal is digitally signed. This digital signature requires a security password known only by the appraiser. No changes can be made to any portion of the appraisal once it has been digitally signed. The digital signature used on this appraisal is an accurate representation of my signature.

#### ANSI MEASUREMENT GUIDELINES

All measurements are taken to the nearest inch or tenth of a foot, and the final square footage is reported to the nearest whole square foot. Staircases are included in the GLA of the floor from which they descend. Basement is any space that is partially or completely below grade. The GLA calculation does not include openings to the floor below. Finished areas must have a ceiling height of at least 7 feet to be calculated as square footage. In a room with a sloping ceiling, at least 50% of the finished square footage of the room must have a ceiling height of at least 7 feet and no portion of the finished area that has a ceiling height of less than 5 feet will be included in the GLA. If a house has a finished area that does not have a ceiling height of 7 feet for 50% of the finished area, e.g., some cape cods, in conformance with the ANSI Standard, the appraiser will include this area on a separate line in the Sales Comparison Grid with the appropriate market adjustment. The appraisal report is ANSI compliant.

#### **EXPOSURE TIME**

Exposure Time, at the estimated value, is considered to be 90 to 180 days. This is typical for the subject's neighborhood and market area. Exposure Time is directly associated with the appraised value and is considered to be prior to the effective date of the appraisal. Marketing Time is also estimated at 90 to 180 days but is considered after the appraisal date. These estimates are based upon the comparables' performance as well as typical marketing times evidenced by interviews of market participants and analysis of listing to closing dates indicated in MLS for the area. Exposure Time relates to the probable time the subject would likely have been exposed to the market to sell at its estimated Market Value. Marketing Time relates to the probable time that the subject will need to be exposed to the market in order to sell at the estimated Market Value.

#### LIMITING CONDITIONS

I am not a licensed building contractor or professional building inspector. I am not qualified to survey or analyze physical items that are not readily visible. If any of the parties in this transaction have questions or concerns regarding any mechanical or structural physical problems, conditions, infestation, contamination, mold, or other issues regarding the subject property, an expert in that field or specialty should be consulted.

#### RECONCILIATION

The Direct Sales comparison Approach is generally considered to be the best indicator of value for this type of property. The Cost Approach process requires that a site value be determined assuming that the property is vacant and available for development. There were no relevant land sales in the subject's market area due to the neighborhood being 95% built-up. An accurate value could not be determined from the Land Extraction Method. Therefore, a reasonable land value could not be determined due to insufficient data. As indicated, there have been no recent sales of residential vacant land and there is no reliable data from which to determine an accurate estimated market value for the subject site. Since there is a lack of data, an estimate of value cannot be substantially supported. The cost approach was completed below for the lender only and is not a valid method of value in the Southern California market area. The Income Approach is usually not considered a reliable indicator of value for this type of property. Homes in this neighborhood similar to the subject are generally not purchased for the income stream they might produce. The majority of the properties in the neighborhood are owner occupied, and the Income Approach does not apply. The appraiser has given the greatest consideration in the final estimate of value to the Market Approach.

#### FIRREA Certification Statement:

The appraiser certifies and agrees that this appraisal report was prepared in accordance with the requirements of Title XI of the Financial Institutions, Reform, Recovery, and Enforcement Act (FIRREA) of 1989, as amended (12 U.S.C. 3331 et seq.), and any applicable implementing regulations in effect at the time the appraiser signs the appraisal certification.

#### APPRAISER'S EXPERIENCE:

This appraiser has been involved in residential real estate appraisal in Southern California since 1992 on a full time basis and is USPAP geographically competent as he only performs appraisals in the marketing areas that he has knowledge, experience, and expertise. Therefore, this appraiser has experience and knowledge of the subject's immediate neighborhood and the general marketing areas that surround the subject's neighborhood. This appraiser has professional contact and relationships with many of the active and local real estate professionals in the coverage area that may include (but not limited to): real estate agents, real estate brokers, builders, developers, contractors, as well as experienced, local appraisers that are

File No. Value-RanchoSantaFe-

Case No. N/A

Borrower N/A						
Property Address 18104 Via Roswitha						
City Rancho Santa Fe	County	San Diego	State	CA	Zip Code	92067
Lender/Client Anthony & Jennifer Trimino	•	Address 30732 H	lunt Club Drive, San	Juan Capistrano,	CA 92675	

considered to be actual "peers" of this appraiser. This appraiser makes all timely efforts to consult with a number of these aforementioned professionals in the preparation and expected delivery of the appraisal/valuation report.

#### APPRAISER'S COMPETENCY:

This appraiser is competent to complete this appraisal assignment in accordance to USPAP guidelines. This appraiser does not appraise properties outside of his specific coverage areas. This appraiser is not only geographically competent for the subject's area, but also an appraiser of complex properties (see above Appraiser's Experience).

#### APPRAISER INTEREST:

This appraiser has no direct or indirect interest in the property or the transaction and/or bias with respect to any of the parties involved that include (but not limited to:) the homeowners, buyers, the sellers, any mortgage brokers, lender employees, and/or any realtors/agents.

#### APPRAISER INDEPENDENCE REQUIREMENTS:

This appraiser has acted in an independent capacity within compliance to the Appraiser Independence Requirements. This appraisal assignment is not based on a minimum or specific valuation. I do hereby certify, I have followed the appraiser independence safeguards in compliance with Appraisal Independence and any applicable state laws I may be required to comply with. This includes but is not limited to the following: I am currently licensed and/or certified by the state in which the property to be appraised is located. My license is the appropriate license for the appraisal assignments and is reflected on the appraisal report. I certify that there has been no sanctions against me for any reason that would impair my ability to perform appraisals pursuant to the required guidelines. I assert that no employee, director, officer, or agent of the client, or any other third party acting as joint venture partner, independent contractor, appraisal company, appraisal management company, or partner on behalf of the client, influenced or attempted to influence the development, reporting, result, or review of my appraisal through coercion, extortion, collusion, compensation, inducement, intimidation, bribery, or in any other manner. I further assert that the client, to the best of my knowledge, has not participated in any of the following prohibited behavior in the previous business in our relationship: -Withholding or threatening to withhold timely payment or partial payment for an appraisal report or Withholding or threatening to withhold future business with me, or demoting or terminating or threatening to demote or terminate me or Expressly or implied promising future business, promotions, or increased compensation for myself or Conditioning the ordering of my appraisal report or the payment of my appraisal fee or salary or bonus on the opinion, conclusion, or valuation to be reached, or on a preliminary value estimate requested from me or Requesting that I provide an estimated, predetermined, or desired valuation in an appraisal report prior to the completion of the appraisal report, or requesting that I provide estimated values or comparable sales at any time prior to my completion of an appraisal report or Provided me an anticipated, estimated, encouraged, or desired value for a subject property or a proposed or target amount to be loaned to the borrower, except that a copy of the sales contract for purchase transactions may be provided to me, or my appraisal company, or any entity or person related to me as appraiser, appraisal company, stock or other financial or nonfinancial benefits or any other act or practice that impairs or attempts to impair my independence, objectivity, or impartiality or violates any laws, regulations, Truth in Lending Act (TIA), Regulation Z, and/or USPAP.

## SCOPE OF WORK:

The purpose for this assignment is to provide an opinion of market value of the fee simple interest of the property known as the "subject" in this report. The appraiser is not a home inspector and this appraisal report is not a home inspection report. This appraiser only performs a visual observation of reasonably accessible areas and the appraisal report cannot be relied upon to disclose conditions and/or defects in the property. The appraiser is also not an environmental inspector and does not guarantee that the property is free of defects or environmental problems. Mold and/or other possible areas of concern may be present in areas that the appraiser cannot access and/or is visible. Also, the appraiser is not liable for any items such as heating/air conditioning systems, electrical systems, plumbing systems, lighting systems, roof or foundation and/or structural engineering, septic/cesspool system integrity, any equipment and/or appliances at the property, soil slippage, geological issues, environmental or site hazardous substances (mold, asbestos, lead-based paint, etc...), and pest control, etc... This appraiser recommends that licensed professionals in any specific areas of concern be consulted.

#### APPRAISAL APPEAL (IF APPLICABLE) COMMENTS:

If any client, client representative, or reviewer for a lender/client wants to contest any aspect of the contents of this appraisal such as this appraiser's current opinion of market value and/or denoted information of the subject and/or comparable data then they should do so by a specific written appeal. An explanation should be made as to why the appraiser's chosen comparable market data is not relevant and then an explanation as to why any additional market data is more relevant and more comparable to the subject.

#### **NEIGHBORHOOD COMMENTS:**

The One-Unit Housing section on the 1st page of the URAR form was completed with the price range (low, high & predominant) and age range (low, high, & predominant) of all of the properties (inferior, comparable, & superior) in the subject's neighborhood that have typically sold within twelve months of the effective date of the appraisal. It was not completed with just the price range and age range of the only "comparable" properties within the subject's neighborhood. The approach to include all sales was specifically done to analyze where the subject's appraised value and age fits within the subject's neighborhood price and age range. It should be noted that limiting this section to only "comparable" properties may significantly limit the amount of data an appraiser can extrapolate and utilize from the available sources. Also, the UAD form limits the predominant price and age fields to only a specific number. However, Fannie Mae guidelines allows for either a single figure or a range if considered to be more credible. Therefore, if the subject's appraised value falls within a 10% +/-variance of the stated predominant figure, it is considered to be within the predominant value range for the area.

### ADDITIONAL COMMENTS ON THE COMPARABLE MARKET DATA UTILIZED IN THE REPORT:

All information as provided to this appraiser (by homeowners, homeowner representatives, real estate agents, and any others) during and prior to the delivery of this specific report is assumed to be current and correct. This appraiser makes all efforts within a timely basis to confirm, verify, and interpret the provided information for the subject and/or comparables and other mitigating factors. The sources used in this report are deemed to be reliable, but accuracy is not guaranteed. When conflicting information is obtained, the source deemed most reliable has been used. Data believed to be unreliable has not been used as a basis for the value estimate. No personal property is included in the value estimate.

File No.

Case No.

Borrower N/A						
Property Address 18104 Via Roswitha						
City Rancho Santa Fe	County	San Diego	State	CA	Zip Code	92067
Lender/Client Anthony & Jennifer Trimino	,	Address 30732 H	lunt Club Drive, San	Juan Capistrano,	CA 92675	

A thorough search and review of available data sources (including online public records, NDC/Realist/Core-Logic public records, assessor plat maps, title companies, MLS (mainly CRMLS), other online records, local realtors, local builders/developers, fellow appraisers considered to be "actual peers", and/or prior files) was conducted for homes deemed to be the most similar to the subject. Recent market data (closed sales and/or listings - pending or active) considered to be truly similar is typically limited in the subject's immediate and expanded marketing areas as this appraiser mainly appraises complex properties (non-tract neighborhoods) that have a significant amount of mitigating factors that affect market value. Recent similar sales requiring minimal adjustments is very rare. It was determined that the comparable market data utilized is the most indicative of current market value for the subject available at this time.

It may have been necessary to utilize some closed sales over the typically "lender -preferred" 6 months from the effective date of the appraisal as recent similar sales were limited. Also, it may have been necessary to expand the search parameters outside the recommended and/or desired one mile radius as recent similar comparables within a mile of the subject were limited. Similar comparable properties exist in the subject's immediate neighborhood, however, very few have sold recently. Wherever possible the most recent similar and proximate market data has been incorporated in the report. Some of the comparables used may have been over a 20% size variance (smaller or larger) and/or different in overall design

& appeal to the subject. Square footage differences were adequately adjusted as well as any significant market differences in design & appeal, which is typically viewed as subjective in nature. This market data would be utilized due to the lack of more recent and similar market data. The typically desired adjustment guidelines are 10% line, 15% net, and 25% gross adjustments (which was basically established for just tract-style properties). After adequately adjusting for necessary and warranted dissimilarities, it may have been improbable to stay within the typically desired "tract-style" adjustment guidelines for some of the comparables. There may have been some market data found in the subject's marketing area that appeared to be comparable to the subject (with regard to some aspects) but were not used in this report. After further researching this market data, they were found to be, in fact, not as relevant as the market data utilized in the report.

Sometimes there are minor discrepancies in the sale price between public records and MLS. In either case, all efforts were made to confirm the actual sales prices for the comparables used in this report by agents involved and/or familiar with the sale. It is not unusual for sales transactions in the subject's area to be not disclosed and are hard to verify by more than one source. These sales transactions (sale price, sale date, conditions, etc...) may not be found disclosed in either the public records or the MLS. The listing agents involved will sometimes show the MLS as being "expired", "canceled", or "withdrawn" as opposed to correct the total series of the listing agents involved. This agents calls several local and active agents (that may include the listing agent) that are familiar with the home sales to confirm these transactions and the sale prices. However, some of these transactions have signed "confidentiality" agreements. All information as provided at the time is assumed to be correct.

#### MARKET GRID ADJUSTMENT(s) COMMENTS:

- (a) Location Neighborhood location differences (either deemed superior or inferior in its overall neighborhood location) were adjusted accordingly as well as any noted external influence/obsolescence.
- (b) Lot Size & Usable Lot Utility If applicable, Site adjustments were made at a price per SF of usable site size derived from the market. The price per SF is applied to the difference in the comparables' usable lot sizes as compared to the subject. It should be noted that the market reaction for the differences in usable site size is generally much less than the overall price per SF of vacant land or the price per SF indicators extracted from tear down sales that may have sold for lot value. In cases where the gross and usable lot sizes differed greatly, both the usable and gross lot areas were reflected in the market grid, however, value is typically only given to the usable lot portion. Usable lot areas were based on available resources (including but not limited to: field observations, Google Maps, plat maps, FindLotSize.com website, broker comments, MLS photographs, etc...). It should be noted that unusable lot area may be viewed as a positive attribute as to allow for additional privacy, it also can be considered as costly to maintain. Some of these severely sloping areas can provide a challenge for properly maintaining them from eventual over-growth, erosion, rodents' habitats, and/or a fire hazard. Therefore, most value consideration was given to the estimated "usable" lot utility. The price per SF indicator used in this report for usable site differences was deemed the most representative of the market reaction to differences in lot size in the immediate area. (c) Views - If applicable, differences in views were based on various sources such as close physical observation, available MLS photos, Google maps and/or conversations with the respective realtors or other realtor(s) familiar with the properties in question (when available) and adjustments were made accordingly.
- (d) Finished Basements/Heating-Cooling/Functional Utility/Energy Efficient Items/Parking/Amenities Where applicable, any significant differences in the above stated items of the comparables, when compared to the subject, were given appropriate adjustments for their respective differences.

In cases where it is determined there is a market preference for available and/or additional driveway parking, this appraiser would note this factor within the report and make the appropriate market adjustments for their differences.

## SQUARE FOOTAGE, BEDROOM COUNT, BATH COUNT, AND BASEMENT COMMENTS:

The square footage denoted in MLS and public records is assumed to be accurate. However, many agents will show a "total" estimated square footage that includes not only the main home but also may include attached and/or detached structures such as guest units, bonus units, basements, cabanas, gazebos, and even open and covered deck, patio and loggia areas, as well as garages and other structures. Also, the bedroom and/or bath count may include bedrooms and/or baths in bonus units, guest houses, pool houses, and/or other structures and areas outside of the main home's functional floor plan and/or its interior access. Appraisers should only count a bedroom and/or bath that is inside and accessed from within the main home (per Fannie Mae and lender guidelines). Some realtors and homeowners erroneously count these areas that are "exterior accessed" that might include bedrooms and/or baths (including outside showers) in the total room/bedroom/bath count for the main home. These areas should only be acknowledged as improvements that are "on site" at the subject property but not included within the square footage and actual room count for the main home. However, there are some market areas where all market participants, including the tax assessor, building departments, architects, real estate brokers, buyers, sellers, etc.) include finished basements and / or guest casitas as total living area and total bedroom / bathroom count. In these cases, the appraiser will typically include the finished basement and/or guest casita in the total living area and total bedroom / bathroom count and provide comparables with similar features.

NOTE: Basement areas for the comparables may have been left as "0" on the adjustment grids. Some and/or all of the comparables may have basements areas, but these areas were neither acknowledged on the adjustment grids nor adjusted due to the inability to verify the actual size and/or utility of these areas in comparison to the subject. Only basement areas that can be fully verified are acknowledged and only adjusted if there is a verified significant market value difference (such as larger basements, finished basements, daylight basements, etc..). This appraiser always makes the best effort to accurately estimate the actual square footage and bedroom/bath count of the main home and any other different areas for the subject

File No. Value-RanchoSantaFe-ViaRosw

Case No. N/A

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Borrower N/A						
Property Address 18104 Via Roswitha						
City Rancho Santa Fe	County	San Diego	State	CA	Zip Code	92067
Lender/Client Anthony & Jennifer Trimino	•	Address 30732 H	Hunt Club Drive, San	Juan Capistrano	CA 92675	

and comparables within the expected delivery of the appraisal.

#### COMMENTS REGARDING ACCESSORY (GUEST HOUSE / BONUS) UNIT(S):

If accessory unit box was marked on page 1 of this report, this means that the subject's "bonus unit" or "guest unit" does comply with the HUD definition of an Accessory Unit. If accessory unit box was not marked on page 1 of this report, this means that the subject does not have a "bonus or guest unit" or its "bonus or guest unit" does not comply with the HUD definition of an Accessory Unit. Per HUD, the accessory unit is defined as a "habitable living unit added to, created within, or detached from a single-family dwelling that provides the basic requirements for living, sleeping, eating, cooking, and sanitation "

### $\hbox{PHOTOS (Appraiser's Field Photos vs MLS or Other Photos) COMMENTS:}$

(a) This appraiser may have chosen and/or had to use digital images from other sources including the Multiple Listing Service (MLS) as to better represent the condition and/or view of the comparable during its denoted marketing period. Although street observations of the comparables have been performed, current field photos may erroneously reflect the comparable property's condition at the time of its sale as new remodeling has been performed by the new owner or when the prior improvements have been torn down by the time of the field inspection. Also, digital images may be necessary when the field photos are compromised and/or obstructed (due to weather conditions, construction/delivery vehicles, trash trucks, and/or people). Also, the comparable may not be visible to the appraiser as it may be situated on a closed, gated, private, and/or obstructed street that was not accessible to this appraiser. Also, this appraiser uses a comparable database. Some comparables utilized within this report may have been previously used and stored in this appraiser's comparable database and imported from the database along with their field photo. These photos may have been taken during a different time of season than the time of season that correlates with the effective date of this report. This appraiser has chosen the best available digital comparable photos given all the previous mentioned variables. The MLS photos of the subject and/or comparables as compared to the appraiser's field photos of the subject (most notably in purchase transaction appraisals) and/or appraiser's field photos of the comparables can be misleading at times. The appraiser's photos may look inferior to the MLS photos. MLS photos are typically taken by professional photographers (hired by the listing agent and/or seller) with high powered and/or wide angled cameras. Also, these photo shoots may be under the direction of other professional people working in conjunction with professional photographers for the most optimal time of day, camera angles, lighting, as well as times when the property is professionally cleaned, designed, and staged.

#### **ENERGY EFFICIENT ITEMS COMMENTS:**

If the energy efficient items field in the market grid was noted as "Standard" then it means the subject and/or comparables are assumed to have a "standard" level of energy efficient items. These items are consistent with market expectations in the subject neighborhood for improvements of similar age, quality and price range. These "standard" energy efficient items might include (but are not limited to): insulation, caulking, ceiling fans, weather stripping, dual or triple pane windows, LED lighting, programmable thermostats, tankless water heaters, etc. If the subject and/or comparables had any "special" energy efficient items that are above and beyond the "standard" items that exceed market expectations, they would be noted as such. These "special" energy efficient items might include extensive solar panels, green building, and/or LEED certified, etc. If the subject and/or comparables were noted as having any "special" energy efficient items, they were adjusted accordingly if there is a market reaction (contributory value) of these "special" energy efficient items.

#### COST APPROACH COMMENTS:

The Cost Approach is considered to be not applicable if the subject is neither a proposed construction, a partial construction, or a just completed brand new home with an adequate amount of land sales. The Cost Approach will be developed for proposed new construction, partial construction, or brand new homes with an adequate amount of land sales. Also, the Cost Approach may be developed when not applicable at the client's request. The cost data figures used were obtained mainly by conversations with local builders/developers/contractors. All information is assumed to be current and accurate as the typical available cost handbooks were deemed to be insufficient in determining local building costs/fees in the subject's specific area. Use of the cost approach data and/or figures, in whole or in part, for any other purposes is not intended by the appraiser. Nothing set forth in the appraisal should be relied upon for the purpose of determining the amount or type of insurance coverage to be placed on the subject property. The appraiser assumes no liability for and does not guarantee that any insurable value estimate inferred from this report will result in the subject property being fully insured for any loss that may be sustained. The appraiser recommends that an insurance professional be consulted for any concerns.

The cost approach may not be a reliable indication of replacement or reproduction cost for any date other than the effective date of this appraisal due to changing costs of labor and materials and due to changing building codes and governmental regulations and requirements.

#### (c) Quantitative vs. Qualitative Adjustment Comments:

Quantitative adjustments (typically done in either dollar amounts or percentages) are considered very useful as they provide an actual "quantifiable and measurable" adjustment. Since the adjustment is quantified, it is more objective in nature than a qualitative adjustment. The result is a more scientific and precise analysis of the comparable data. However, the major weakness of the quantitative adjustment is that it is rare to find the data to support those adjustments. The most common way to find a quantitative adjustment is to use a paired or match paired analysis. In this analysis, two sold properties (preferably selling within the same time frame) are compared to each other that are similar in all their attributes besides the "one" difference (i.e. Condition, quality, view, usable lot, etc) being analyzed. Since the subject's neighborhood and/or marketing area is not a "tract" style neighborhood, it is extremely difficult or nearly impossible to find enough market data that represents a true match paired analysis to quantify accurate market reactions or market derived adjustments (either dollar amount or percentage) for differences in each specific contributory attribute (such as view amenities, usable lot areas, condition, quality, etc) that accurately reflects or imitates the market place reaction for any varying attribute. The problem with the quantitative adjustment method is that there is not typically enough data to provide accurate, "market supported" paired sales for all the required adjustments for the subject property. It should be also noted the typical buyer does not react in the market place by making dollar or percentage adjustments for each varying attribute that contribute significantly towards value. Qualitative adjustments require the appraiser to rank the comparable sales in terms of inferiority, superiority, or equal (or similar) to the subject. Any adjustments made by an appraiser in the market grid section should imitate or represent an

File No. Value-RanchoSantaFe-ViaRoswitha032

Case No. N/A

Borrower N/A						
Property Address 18104 Via Roswi	tha					
City Rancho Santa Fe	County	San Diego	State	CA	Zip Code	92067
Lender/Client Anthony & Jennifer T	rimino	Address 30732 F	Hunt Club Drive San	Juan Canistrano	CΔ 92675	•

accurate market reaction for that specific attribute. While qualitative adjustments (or rankings/ratings) may be considered somewhat "subjective" in nature since they do not reflect "direct quantification", they do match the typical behavior of most market place participants. It is often more common for the typical buyer to compare property attributes on a scale of inferior, superior, or equal than to mathematically calculate individual market-derived adjustment factors. These "Qualitative" adjustment rankings/ratings are typically noted as such in the market grid section of a form report for attributes that contribute value (i.e. GLA size, condition, etc) and are usually derived from all available sources, including (but not limited to:) conversations with local agents and/or potential market participants, MLS comments and photos, market observations acquired over the years by the local, qualified appraiser, etc. The qualitative adjustment made for each varying attribute is ultimately reconciled into an overall net ranking for each comparable (i.e. inferior, superior, equal, slightly inferior or slightly superior).

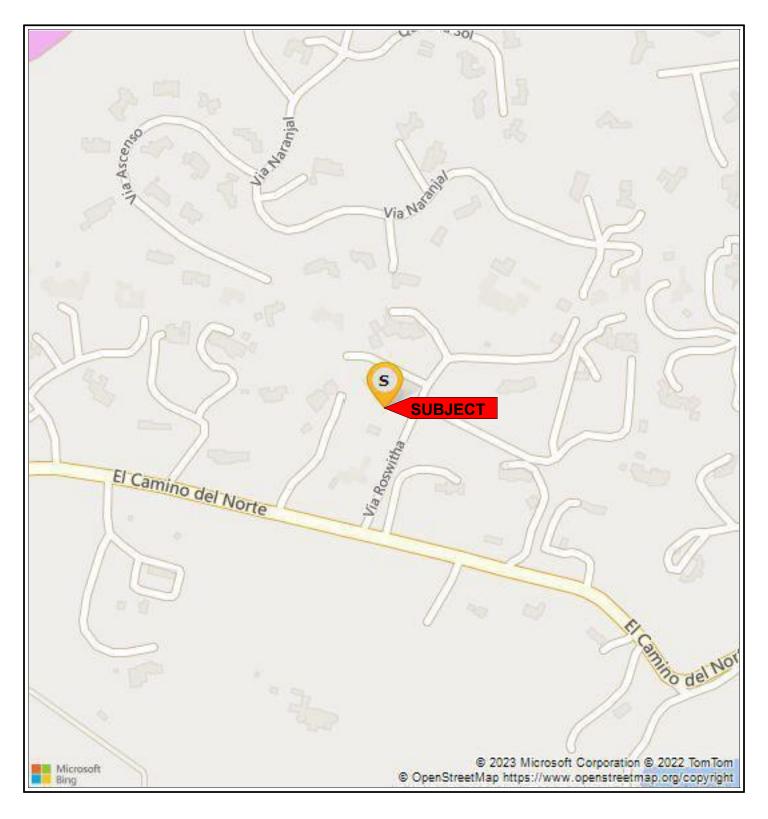
#### Montgomery & Associates

#### FLOOD MAP ADDENDUM

File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

Property Address	18104 Via Roswitha						
City Rancho Santa F	е	County	San Diego	State	CA	Zip Code	92067
Lender/Client Antho	ny & Jennifer Trimino	· ·	Address	30732 Hunt Club F	Orive San Juan Ca	anistrano CA 92675	



# Flood Map Legends Flood Zones Areas inundated by 100-year flooding Areas inundated by 500-year flooding Areas of undetermined but possible flood hazards Floodway areas with velocity hazard Floodway areas COBRA zone

Flood 2	Flood Zone Determination									
In Specia	al Flood Ha	azard Area	(Flood Zone):	Out						
Within 250 ft. of multiple flood zones?				Not within 250 feet						
Community:				06	60284					
Community Name:				SAN [	DIEGO COUNT	Υ				
Map Nun	nber:		06073C1065G							
Zone:	Х	_ Panel: _	06073C 106	55G	Panel Date:	05/16/2012				
FIPS Co	de:	06073	Census	s Tract	• •	0171.11				

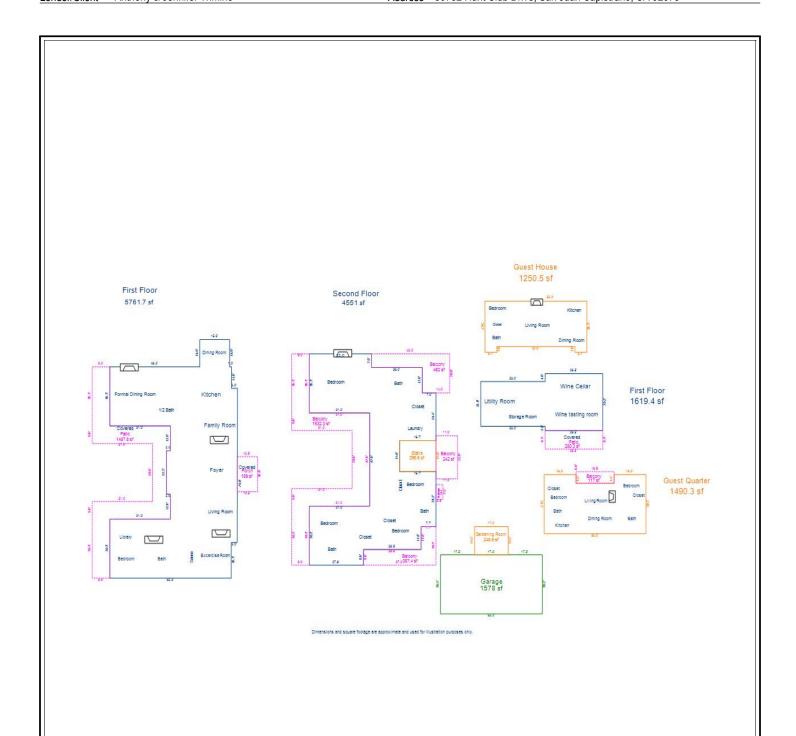
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## Montgomery & Associates SKETCH ADDENDUM

File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

Property Address 18104 Via Roswit	ha					
City Rancho Santa Fe	County	San Diego	State	CA	Zip Code	92067
Lender/Client Anthony & Jennifer Trir	nino	Address	30732 Hunt Club D			



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	AREA CA	LCULATI	ONS SUMI	MARY		A	REA CAL	CUL	ATIONS	BR	EAKDOWN		
e	Description	Factor	Net Size	Perimeter	Net Totals	Name	Base	х	Height	x	Width	=	Area
1	First Floor	1.0	5761.7	441.2		Second Floor			30.3	×	27.8	=	842.0
	First Floor	1.0	1619.4	183.3	7381.1				100.3	×	1.0	=	100.3
12	Second Floor	1.0	4551.0	445.8	4551.0				31.0	×	30.3	=	937.8
3	Garage	1.0	1578.0	164.8	1578.0				22.3	X	3.2	=	70.5
4	Stairs	1.0	295.6	69.0					33.0	×	28.2	=	931.8
	Guest House	1.0	1250.5	162.9					53.3	×	14.3	=	763.4
	Guest Quarter	1.0	1490.3	173.8					25.3	×	11.8	=	297.7
	Gardening Room	1.0	248.9	63.3	3285.3				37.4	×	11.7	=	436.7
	Balcony	1.0	242.0	66.0	1-000-700-00-00-00-0				24.4	×	7.0	=	171.0
	Balcony	1.0	26.3	22.0		First Floor			15.3	×	14.0	=	213.5
	Balcony	1.0	387.4	113.8					22.3	×	2.0	=	44.5
	Patio	1.0	1487.8	362.5			0.5	X	79.0	X	0.2	=	6.6
	Balcony	1.0	1532.3	358.5					108.3	×	31.3	=	3382.8
	Porch	1.0	189.0	57.0					31.0	×	30.3	=	937.8
	Patio	1.0	280.3	78.0					31.0	×	30.3	=	937.8
	Balcony	1.0	462.0	120.0					90.0	×	0.2	=	15.0
	1 addl items					3 addl items							
	Net LIVABLE	cnt	3	(rounded)	11,932	19 total items					(rounded)		11,932

## Montgomery & Associates **PLAT MAP**

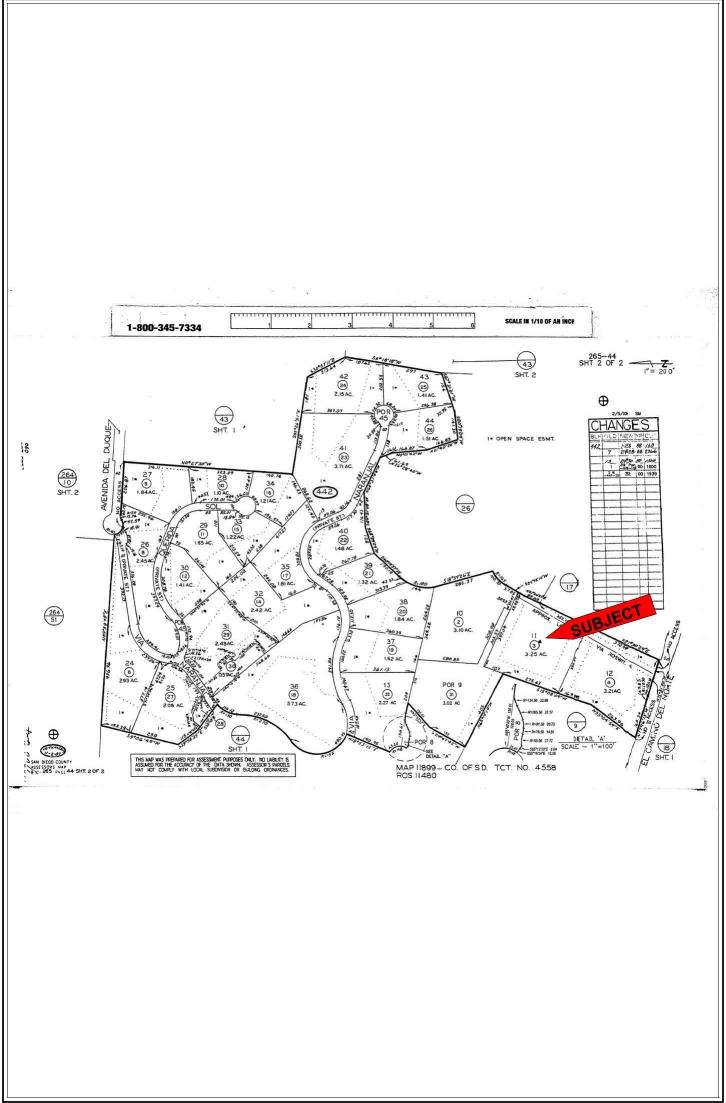
File No.

Value-RanchoSantaFe-ViaRoswitha0323

Case No.

N/A

Borrower N/A 18104 Via Roswitha Property Address City Rancho Santa Fe San Diego State CA Zip Code 92067 County Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



## Montgomery & Associates AERIAL MAP ADDENDUM

File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha

City Rancho Santa Fe County San Diego State CA Zip Code 92067

Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675

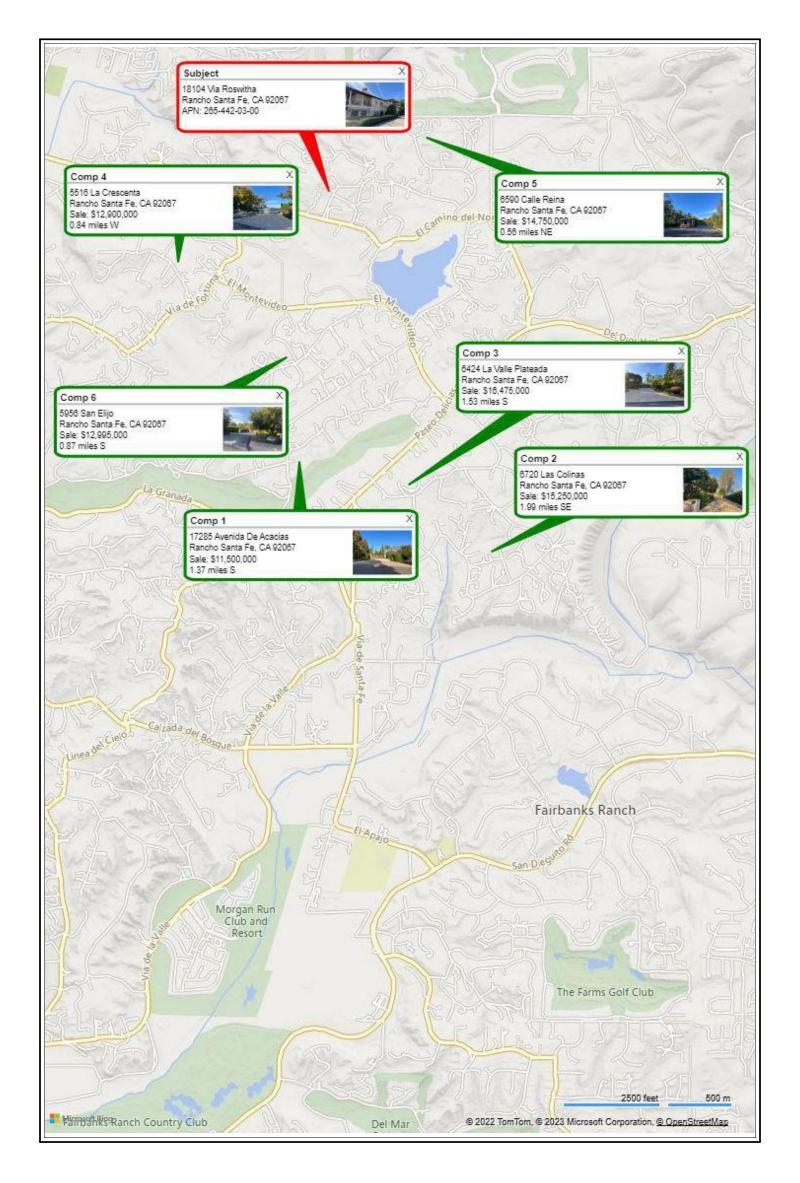


## Montgomery & Associates LOCATION MAP ADDENDUM

File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

Property Address	18104 Via Roswitha						
City Rancho Santa Fe		County	San Diego	State	CA	Zip Code	92067
Lender/Client Anthony 8	& Jennifer Trimino	-	Address	30732 Hunt Club Drive	, San Juan Capis	strano, CA 92675	



File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

 Property Address
 18104 Via Roswitha

 City
 Rancho Santa Fe
 County
 San Diego
 State
 CA
 Zip Code
 92067

 Lender/Client
 Anthony & Jennifer Trimino
 Address
 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



FRONT OF SUBJECT PROPERTY

18104 Via Roswitha Rancho Santa Fe, CA 92067



REAR OF SUBJECT PROPERTY



STREET SCENE

Case No. N/A Borrower N/A

City Rancho Santa Fe County San Diego State Zip Code 30732 Hunt Club Drive, San Juan Capistrano, CA 92675 Lender/Client Anthony & Jennifer Trimino



18104 Via Roswitha

Property Address

Street Scene Other Direction

File No.

Value-RanchoSantaFe-ViaRoswitha0323

92067



Exterior Photo Side



Exterior Photo Side

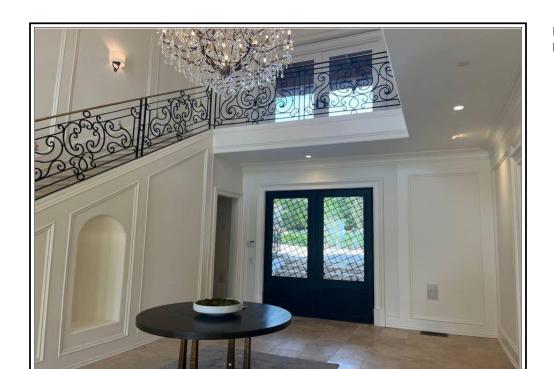
File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha

City Rancho Santa Fe County San Diego State CA Zip Code 92067

Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Interior Photo Foyer



Interior Photo Living Room



Interior Photo Exercise Room

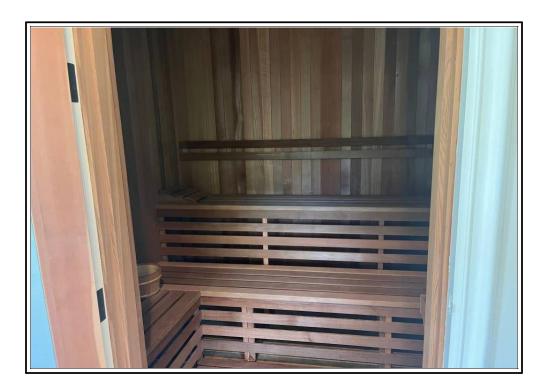
File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha

City Rancho Santa Fe County San Diego State CA Zip Code 92067

Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Interior Photo Sauna



Interior Photo Bedroom



Interior Photo Bedroom

Case No. N/A N/A Borrower

City Rancho Santa Fe County San Diego State CA Zip Code Lender/Client 30732 Hunt Club Drive, San Juan Capistrano, CA 92675 Anthony & Jennifer Trimino



18104 Via Roswitha

Property Address

Interior Photo Bedroom

File No.

Value-RanchoSantaFe-ViaRoswitha0323

92067



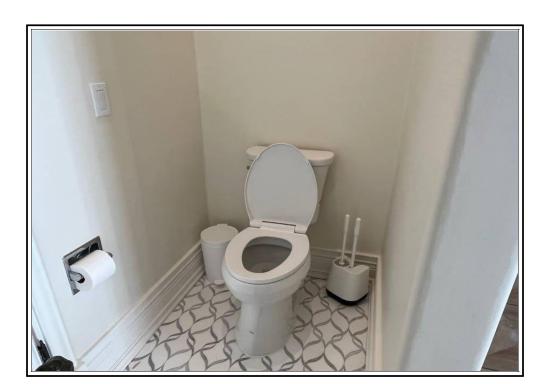
Interior Photo Bedroom



Interior Photo Bedroom

File No. Value-RanchoSantaFe-ViaRoswitha0323 Case No. N/A

N/A Borrower 18104 Via Roswitha Property Address City Rancho Santa Fe County San Diego State CA Zip Code 92067 Lender/Client 30732 Hunt Club Drive, San Juan Capistrano, CA 92675 Anthony & Jennifer Trimino



Interior Photo 1/2 Bathroom



Interior Photo 1/2 Bathroom (Other Photo)



Interior Photo Master Bathroom

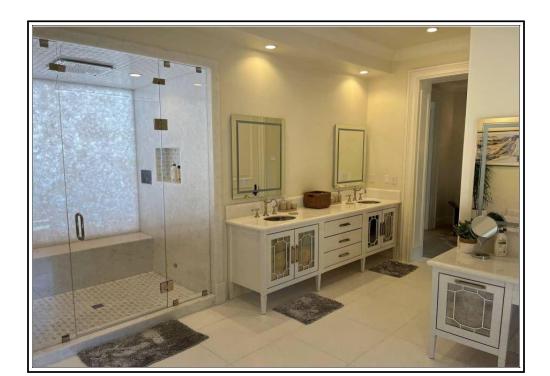
File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha

City Rancho Santa Fe County San Diego State CA Zip Code 92067

Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Interior Photo Master Bathroom (Other Photo)



Interior Photo Bathroom



Interior Photo Bathroom (Other Photo)

File No. Value-RanchoSantaFe-ViaRoswitha0323 Case No. N/A

Borrower N/A 18104 Via Roswitha Property Address City Rancho Santa Fe County San Diego State CA Zip Code 92067 Lender/Client 30732 Hunt Club Drive, San Juan Capistrano, CA 92675 Anthony & Jennifer Trimino



Interior Photo Bathroom



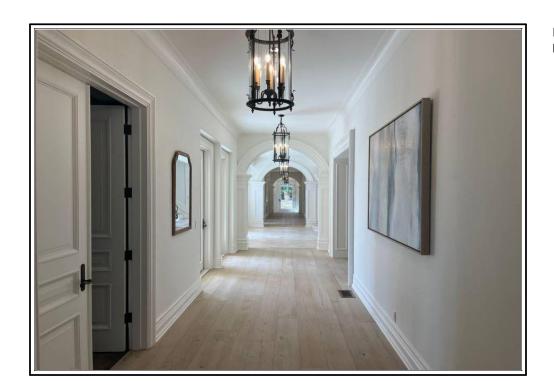
Interior Photo Bathroom (Other Photo)



Interior Photo Bathroom

File No. Value-RanchoSantaFe-ViaRoswitha0323 Case No. N/A

Borrower N/A 18104 Via Roswitha Property Address City Rancho Santa Fe County San Diego State CA Zip Code 92067 Lender/Client 30732 Hunt Club Drive, San Juan Capistrano, CA 92675 Anthony & Jennifer Trimino



Interior Photo Hallway



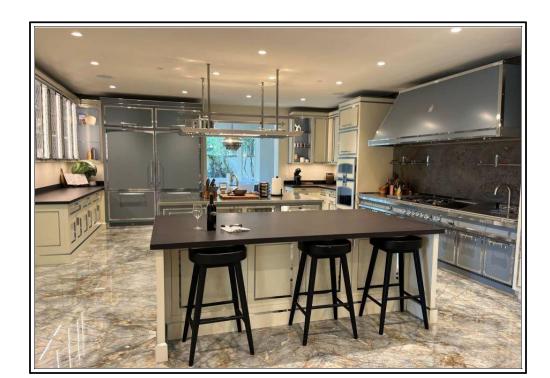
Interior Photo Library



Interior Photo Family Room

Case No. N/A N/A Borrower

Property Address 18104 Via Roswitha City Rancho Santa Fe County San Diego State CA Zip Code 92067



Lender/Client

Anthony & Jennifer Trimino

Interior Photo Kitchen

30732 Hunt Club Drive, San Juan Capistrano, CA 92675

File No.

Value-RanchoSantaFe-ViaRoswitha0323



Interior Photo Dining Room



Interior Photo Formal Dining Room

File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha

City Rancho Santa Fe County San Diego State CA Zip Code 92067

Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Interior Photo Master Walk-In Closet



Interior Photo Laundry



Interior Photo Wine Tasting Room

File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

 Property Address
 18104 Via Roswitha

 City
 Rancho Santa Fe
 County
 San Diego
 State
 CA
 Zip Code
 92067

 Lender/Client
 Anthony & Jennifer Trimino
 Address
 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Interior Photo Wine Cellar



Interior Photo Storage Room



Interior Photo Utility Room

CT PHOTO ADDENDUM

File No. Value-RanchoSantaFe-ViaRoswitha0323

Case No. N/A

Borrower N/A

 Property Address
 18104 Via Roswitha

 City
 Rancho Santa Fe
 County
 San Diego
 State
 CA
 Zip Code
 92067

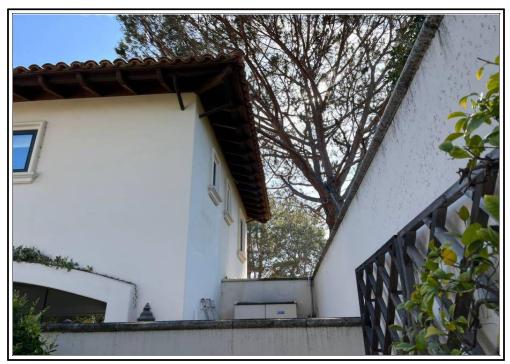
 Lender/Client
 Anthony & Jennifer Trimino
 Address
 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Interior Photo
Tankless Water Heaters



Exterior Photo Front of garage



Exterior Photo Side of garage

File No. Value-RanchoSantaFe-ViaRoswitha0323 Case No. N/A

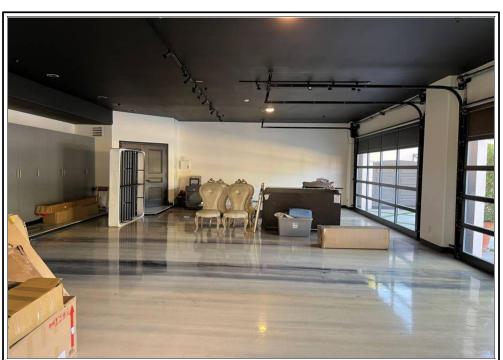
Borrower N/A 18104 Via Roswitha Property Address City Rancho Santa Fe County San Diego State Zip Code 92067 30732 Hunt Club Drive, San Juan Capistrano, CA 92675 Lender/Client Anthony & Jennifer Trimino



Exterior Photo Side of garage



Exterior Photo Rear of garage



Interior Photo Garage

File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha

City Rancho Santa Fe County San Diego State CA Zip Code 92067

Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Interior Photo Garage Water Heater



Interior Photo Gardening Room



Guest Quarters Living Room

File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha

City Rancho Santa Fe County San Diego State CA Zip Code 92067

Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Guest Quarters Dining Room



Guest Quarters Kitchen



Guest Quarters Bedroom

BJECT PHOTO ADDENDUM
File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha

City Rancho Santa Fe County San Diego State CA Zip Code 92067

Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Guest Quarters Bedroom



Guest Quarters Bathroom



Guest Quarters Bathroom

File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha

City Rancho Santa Fe County San Diego State CA Zip Code 92067

Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Guest Quarters Balcony



Tennis Court



Garden

File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha

City Rancho Santa Fe County San Diego State CA Zip Code 92067

Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Guest House Front



Guest House Side



Guest House Side

File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

Anthony & Jennifer Trimino

Lender/Client

Property Address 18104 Via Roswitha

City Rancho Santa Fe County San Diego State CA Zip Code 92067



Guest House Rear

30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Guest House Kitchen



Guest House Dining Room

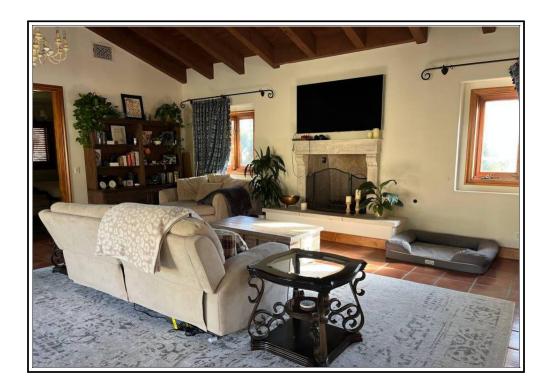
File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha

City Rancho Santa Fe County San Diego State CA Zip Code 92067

Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Guest House Living Room



Guest House Bedroom



Guest House Bathroom

File No. Value-RanchoSantaFe-ViaRoswitha0323 Case No. N/A

92067

Borrower N/A

18104 Via Roswitha Property Address City Rancho Santa Fe County San Diego State CA

Zip Code Anthony & Jennifer Trimino 30732 Hunt Club Drive, San Juan Capistrano, CA 92675 Address



Guest House Water Heater



Exterior Photo Rear Yard



Exterior Photo Rear Yard

Produced by ClickFORMS Software 800-622-8727

File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha

City Rancho Santa Fe County San Diego State CA Zip Code 92067

Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Exterior Photo Pool



Exterior Photo Spa



Exterior Photo BBQ Area

Borrower N/A

18104 Via Roswitha Property Address City Rancho Santa Fe County San Diego State CA Zip Code 92067

Lender/Client Anthony & Jennifer Trimino 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Exterior Photo Balcony

File No.

Case No.

Value-RanchoSantaFe-ViaRoswitha0323

N/A



Exterior Photo Balcony



Exterior Photo Courtyard

File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha

 City
 Rancho Santa Fe
 County
 San Diego
 State
 CA
 Zip Code
 92067

 Lender/Client
 Anthony & Jennifer Trimino
 Address
 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Exterior Photo Dog Play Area



Smoke Alarm



Smoke Alarm

File No. Value-RanchoSantaFe-ViaRoswitha0323 Case No. N/A

Borrower N/A 18104 Via Roswitha Property Address City Rancho Santa Fe County San Diego State CA Zip Code 92067 Lender/Client Anthony & Jennifer Trimino 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Smoke Alarm



Smoke Alarm

File No. Va

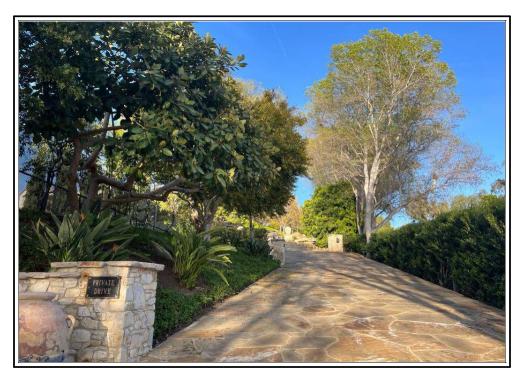
Value-RanchoSantaFe-ViaRoswitha0323 N/A

Borrower N/A

Property Address 18104 Via Roswitha						
City Rancho Santa Fe	County	San Diego	State	CA	Zip Code	92067
Lender/Client Anthony & Jennifer Trimin	0	Address	30732 Hunt Club D	rive, San Juan C	apistrano, CA 92675	



**COMPARABLE SALE #** 17285 Avenida De Acacias Rancho Santa Fe, CA 92067



COMPARABLE SALE # 6720 Las Colinas
Rancho Santa Fe, CA 92067



**COMPARABLE SALE #** 6424 La Valle Plateada Rancho Santa Fe, CA 92067

Produced by ClickFORMS Software 800-622-8727

File No. Value-Ro Case No. N/A

Value-RanchoSantaFe-ViaRoswitha0323

Borrower N/A

Property Addres	ss 18104 Via Roswitha						
City Rancho S	Santa Fe	County	San Diego	State	CA	Zip Code	92067
Lender/Client	Anthony & Jennifer Trimino	,	Address	30732 Hunt Club D	rive, San Juan C	apistrano, CA 92675	



COMPARABLE SALE # 5516 La Crescenta Rancho Santa Fe, CA 92067



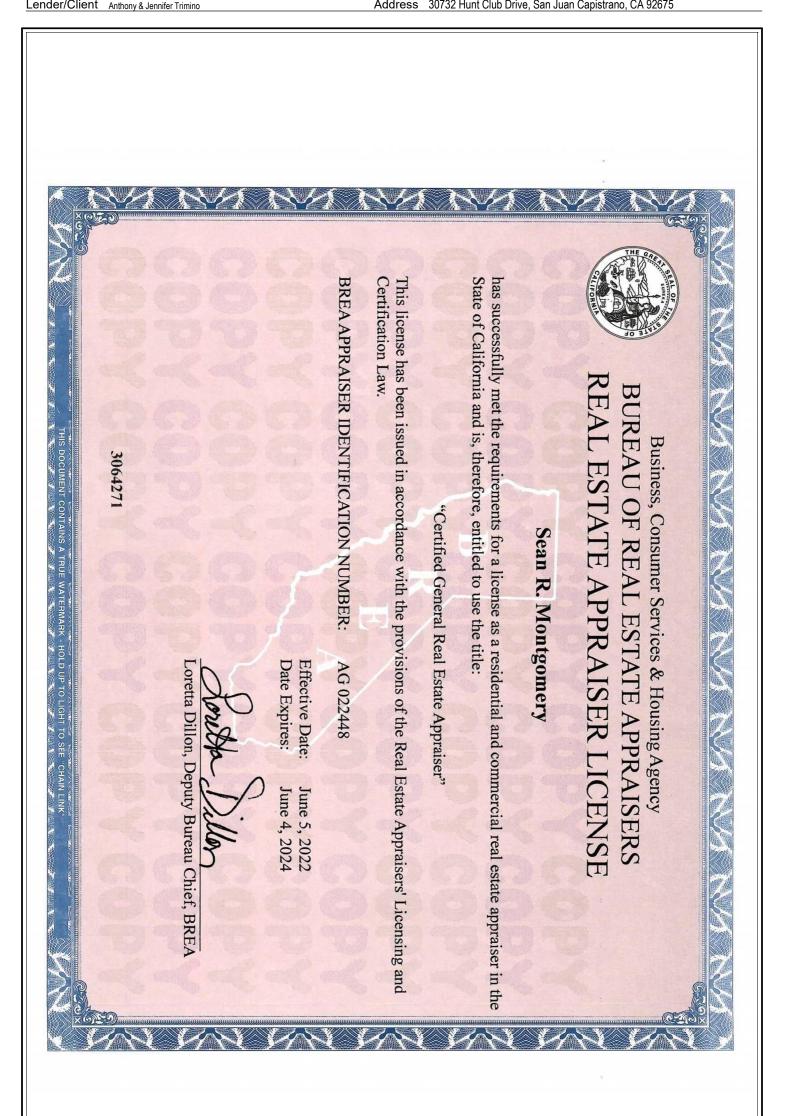
COMPARABLE SALE # 6590 Calle Reina Rancho Santa Fe, CA 92067



COMPARABLE SALE # 5956 San Elijo Rancho Santa Fe, CA 92067

Case No. N/A

Borrower N/A Property Address 18104 Via Roswitha 92067 City Rancho Santa Fe County State CA Zip Code San Diego 30732 Hunt Club Drive, San Juan Capistrano, CA 92675 Lender/Client Address



Value-RanchoSantaFe-ViaRoswitha0323 Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha 92067 City Rancho Santa Fe County San Diego State CA Zip Code Lender/Client Anthony & Jennifer Trimino Address\_ 30732 Hunt Club Drive, San Juan Capistrano, CA 92675

#### AIG SPECIALTY INSURANCE COMPANY

istrative Offices - 1271 Ave of the Americas FL 37, New York, NY 10020-1304

Certificate Number: 026245341-02 This Certificate forms a part of Master Policy Number: 035908521-02 Renewal of Master Policy Number: 035908521-01

NOTICE: THIS INSURANCE IS WRITTEN ON A CLAIMS MADE AND REPORTED BASIS AND ONLY APPLIES TO CLAIMS FIRST MADE AGAINST THE CERTIFICATE HOLDER DURING THE CERTIFICATE PERIOD. NO COVERAGE EXISTS FOR CLAIMS FIRST MADE AGAINST THE CERTIFICATE HOLDER AFTER THE END OF THE CERTIFICATE PERIOD UNLESS, AND TO THE EXTENT, A BASIC OR EXTENDED REPORTING PERIOD APPLIES.

NOTICE: DEFENSE EXPENSES ARE INCLUDED WITHIN AND REDUCE THE APPLICABLE LIMIT OF LIABILITY STATED IN THE CERTIFICATE. PLEASE READ THE ENTIRE POLICY CAREFULLY.

NORMAN-SPENCER REAL ESTATE RISK PURCHASING GROUP INC dba THE AMERICAN ACADEMY OF STATE CERTIFIED APPRAISERS (A Delaware Corporation)

#### CERTIFICATE DECLARATIONS

1. Name and Address of Certificate Holder: Montgomery & Associates Real Estate Services Co., Inc.

26522 La Alameda, Suite 210

Mission Viejo CA 92691

2. Certificate Period: 5/20/2023 **Effective Date:** to Expiration Date:

12:01 a.m. Standard Time at the Address of the Certificate Holder shown in item 1. above

5/20/1994 2a. Retroactive Date:

12:01 a.m. Standard Time at the Address of the Certificate Holder shown in item 1. above

3. Limit of Liability: 1,000,000 each claim

1,000,000 aggregate limit

4. Deductible: \$ 2,500 each claim

5. Professional Covered Services insured by this policy are: REAL ESTATE APPRAISAL SERVICES

6. Advance Certificate Holder Premium: \$1,291.00 Surplus Lines Tax 38.73

3.23 Stamping Fee

7. Minimum Earned Premium: 25% or \$323.00 Risk Purchasing Group Fee 40.00

Forms and Endorsements:

See Attached Forms list Total: \$ 81.96

Norman-Spencer Agency, LLC Agency Name and Address: 8075 Washington Village Drive

Dayton, OH 45458

IT IS HEREBY UNDERSTOOD AND AGREED THAT THE CERTIFICATE HOLDER AGREES TO ALL TERMS AND CONDITIONS AS SET FORTH IN THE ATTACHED MASTER POLICY.

County: Orange

Authorized Representative OR Countersignature (in states where applicable)

Date: April 28, 2022

#N/A

PRG 4110 (5/20)

Value-RanchoSantaFe-ViaRoswitha0323 Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha City Rancho Santa Fe County San Diego State CA Zip Code 92067 Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675

04/28/22

Montgomery & Associates Real Estate Services Co., Inc.

26522 La Alameda, Suite 210

92691 Mission Viejo

Email sean@montgomery4appraisal.com

Re: Errors & Omissions for Real Estate Appraisers

Insurance Company: AIG SPECIALTY INSURANCE COMPANY

026245341-02 5/20/2023 Certificate #: Certificate Period: 5/20/2022

This note is to confirm that the application on file for the above named insured shows the following appraisers listed:

<u>Licensed Appraisers</u> Sean R. Montgomery James L. Voigt

File No. 
Value-RanchoSantaFe-ViaRoswitha0323

Case No. 
N/A

### APPRAISER INDEPENDENCE CERTIFICATION

The undersigned appraiser, being duly licensed or certified by the State in which the subject property is located, hereby represents and warrants that the appraisal performed in conjunction with this Certification complies with all elements of the Home Valuation Code of Conduct published December 2008. In addition, the undersigned appraiser agrees that no one has influenced or attempted to influence the development, reporting, result, or review of this appraisal through coercion, extortion, collusion, compensation, inducement, intimidation, bribery or in any other manner including but not limited to: withholding or threatening to withhold timely payment or partial payment for this appraisal report; withholding or threatening to withhold future business; expressly or implied promising future business, promotions, or increased compensation; conditioning the ordering of the appraisal report or the payment of the appraisal fee on the opinion, conclusion, or valuation to be reached, or on a preliminary value estimate requesting; requesting that the appraiser provide an estimated, predetermined, or desired valuation in this appraisal report prior to the completion of the appraisal report, or requesting that the appraiser provide estimated values or comparable sales at any time prior to the completion of this appraisal report; providing to the appraiser an anticipated, estimated, encouraged, or desired value for the subject property or a proposed or target amount to be loaned to the borrower, except that a copy of the sales contract for purchase transactions may be provided; providing the appraiser, or any entity or person related to the appraiser, any other financial or non-financial benefits; APPRAISER SUPERVISOR Signature Signature Appraiser Name Sean R. Montgomery Name Company Name Montgomery & Associates Company Name Company Address 26522 La Alameda Suite 210 Company Address Mission Viejo, CA 92691 Date of Signature 03/15/2023 Date of Signature State Certification # AG022448 State Certification # or State License # or State License # or Other (describe) State Expiration Date of Certification or License Expiration Date of Certification or License 06/04/2024

### APPRAISAL COMPLIANCE

File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

APPRAISAL AND REPORT IDENTIFICATION This Agonates Require are of the following Spots:  Approximate Agonates Require are of the following Spots:  Approximate Agonates Require are of the following Spots:  This report was prepared in associations with the requirements of the Apprecial Report agins of USFAP Standards Rule 2-2(a).  Restricted Apprecial Report in the report was prepared in associations with the requirements of the Apprecial Report agins of USFAP Standards Rule 2-2(a).  Restricted Apprecial Report in the report was prepared in associations with the requirements of the Apprecial Report agins of USFAP Standards Rule 2-2(a).  Restricted Apprecial Report in the report was prepared in association as the desired day of the interfect deven The interfect was the association on the apprecial was also as a standard agent agins of USFAP Standards Rule 2-2(a).  ADDITIONAL CERTIFICATIONS  Certify Rule, to the best of my handerings and better  The statements of the convenient in the report and the standard of the prepared analyses, opinions, and conclusions are inferred only the following the control of the prepared analyses, opinions, and conclusions are inferred only the following the control of the prepared analyses, opinions, and conclusions are inferred on prepared analyses, and conclusions are inferred on prepared analyses, and conclusions are inferred on prepared analyses, and conclusions are inferred on prepared analyses.  In the properties of the prepared analyses are	Borrower/Client N/A					
ADDITIONAL CERTIFICATIONS  ADDITIONAL CERTIFICATION ADDITIONAL CERTIFICATION ADDITIONAL CERTIFICATION ADDITIONAL CERTIFICATION ADDITIONAL CERTIFICATION ADDITIONAL CERTIFICATION ADDITI	· · · · · · · · · · · · · · · · · · ·					
Appraisal Report as one of the following spase:  Appraisal Report as one of the following spase:  This report was prepared in accordance with the requirements of the Appraisal Report option of USPAP Standards Rule 2.2(s). The report was prepared in accordance with the requirements of the Neutrinol Appraisal Report of USPAP Standards Rule 2.2(s). The report was prepared in accordance with the requirements of the Neutrinol Appraisal Report of USPAP Standards Rule 2.2(s). The standards of the Property of the Property of the Report of USPAP Standards Rule 2.2(s). The standards of the Control of the Report of the Re	•		/ San Diego	State	CA Zip Cod	le <u>92067</u>
This Appresial Report is one of the licitarity byes:    Appresial Report   This report was prepared in accordance with the requirements of the Appresial Report option of USPAP Standards Rule 2 (2g).   Restricted Appresial Report   This report was prepared in accordance with the requirements of the Restricted Appresial Report option of USPAP Standards Rule 2 (2g). This report was prepared in accordance with the requirements of the Restricted Appresial Report on the Clinical Rule 2 (2g). This report was prepared in accordance with the requirements of the Report Institute of the sport institute was desired to the clinical for the sport similar was desired to the control of the sport institute of the clinical Report Part of the control of the Part of the sport institute of the clinical Report Part of the Clinical Rule 2 (2g).   Application Rule 2 (2g). The Report Rule 2 (2g). The Report Rule 2 (2g). The Report Rule 2 (2g). The Rule	Lender/Client Anthony & Jennite	ır Trimino				
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PROPERTY INSPECTION  I X   AWE made a personal inspection of the property that is the subject of this report.    We NOT made a personal inspection of the property that is the subject of this report.			ling the property that is t	ha auhiaat af thia ranad	t within the three year	r pariad immediately
PROPERTY INSPECTION  I X HAVE made a personal inspection of the property that is the subject of this report.  APPRAISAL ASSISTANCE  Unless otherwise noted, no one provided significant real property appraisal assistance to the person signing this certification. If anyone did provide significant assistance, they are hereby identified along with a summary of the extent of the assistance provided in the report.  This report was prepared with the assistance of trainee (Dane Jimenez), who performed and assisted in all tasks of the report under full supervision of Certified General Appraiser Sear Knontgomery, including purpose of the appraisal, scope of work, data research, data collection, market/economic analysis, highest and best use analysis, application of value approaches, reconciliation of value, written appraisal report, assisting in the inspection and measuring of the subject property.  ADDITIONAL COMMENTS  Additional USPAP related issues requiring disclosure and/or any state mandated requirements:  MARKETING TIME AND EXPOSURE TIME FOR THE SUBJECT PROPERTY  X A reasonable marketing time for the subject property is 30-90 day(s) utilizing market conditions pertinent to the appraisal assignment.  X A reasonable exposure time for the subject property is 30-90 day(s).  APPRAISER  Signature				tie subject of this report	. within the three-year	period infinediately
X   AVE   made a personal inspection of the property that is the subject of this report.		assignment. Those services are described in the	comments below.			
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Supervisory Appraiser inspection of Subject Property:  Fifective Date of Appraised 03/13/2023  Did Not Date of Appraised 03/13/2023	Expiration Date of Certification of	LIUGIISC <u>00/04/2024</u>				
	Effective Date of Appraisal 02/45	3/2023	Supervisory Appra  Did Not	Evterior Only from	street Intonio	or and Exterior
Did Not Exterior Only Iron Street Interior and Exterior	Endotive Date of Application 00/15	<u> </u>				A UNU EXIGNO

File No. Value-RanchoSantaFe-ViaRoswitha0323 Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha

County San Diego State CA Zip Code 92067 City Rancho Santa Fe Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675

APN: 265-442-03-00 CLIP: 4498711052



Tax Year

MLS Beds MLS Full Baths MLS Half Baths MLS List Price Sale Date \$15,000,000 08/26/2020

Yr Built MLS Sq Ft Lot Sq Ft Type **SFR** 15,105 141,570 N/A

OWNER INFORMATION			
Owner Name	Piterman Dmitry	Tax Billing Zip	92067
Owner Name 2	Piterman Rebecca A M	Tax Billing Zip+4	
Mail Owner Name	Dmitry & Rebecca A M Piterman	Owner Vesting	Husband/Wife
Tax Billing Address	18104 Via Roswitha	Owner Occupied	Yes
Tax Billing City & State	Rancho Santa Fe, CA	No Mail Flag	

LOCATION INFORMATION			
Zip Code	92091	Location Influence	
Carrier Route		TGNO	
Zoning	RR	Census Tract	171.11
Tract Number	11899	Topography	
School District	San Dieguito Un	Township Range Sect	
Comm College District Code	Mira Costa	Neighborhood Code	

TAX INFORMATION			
APN	265-442-03-00	Tax Appraisal Area	
Alternate APN		Lot	11
Exemption(s)		Block	
% Improved	57%	Water Tax Dist	Olivenhain
Tax Area	71127	Fire Dept Tax Dist	Rancho Santa Fe
Legal Description	LOT 11 TR 11899		

ASSESSMENT & TAX			
Assessment Year	2022	2021	2020
Assessed Value - Total	\$7,134,900	\$6,995,000	\$2,759,002
Assessed Value - Land	\$3,060,000	\$3,000,000	\$348,044
Assessed Value - Improved	\$4,074,900	\$3,995,000	\$2,410,958
YOY Assessed Change (\$)	\$139,900	\$4,235,998	
YOY Assessed Change (%)	2%	153.53%	
Exempt Building Value			
Exempt Land Value			
Exempt Total Value			

Change (\$)

Change (%)

2020	\$30,958		
2021	\$76,452	\$45,493	146.95%
2022	\$77,890	\$1,438	1.88%
Special Assessment		Tax Amount	
Sewer Service Charge		\$950.00	
Fire Dist Spec Tax		\$200.00	
Assmt Dist 96-1		\$108.78	
Mwd Wtr Standby Chrg		\$37.40	
Csa 17 Emer Ambul Sv		\$34.46	
Cwa Wtr Availability		\$32.50	
Vector Disease Ctrl		\$16.94	
SD Co St Ltg Zone A		\$4.00	
Mosquito Surveillanc		\$3.00	
Total Of Special Assessments		\$1,387.08	

CHARACTERISTICS			
County Land Use	1 Family Residence	Cooling Type	
Universal Land Use	SFR	Patio Type	

Property Details | Courtesy of Sean Montgomery, Montgomery & Associates R.E., California Regional MLS

Total Tax

Generated on: 03/13/23 Page 1/3

The data within this report is compiled by CoreLogic from public and private sources. The data is deemed reliable, but is not guaranteed. The accuracy of the data contained herein can be independently verified by the recipient of this report with the applicable county or municipality.

File No. Value-RanchoSantaFe-ViaRoswitha0323
Case No. N/A

Borrower N/A

DOITOWEI IN/A						
Property Address 18104 Via Roswitha						
City Rancho Santa Fe	County	San Diego	State	CA	Zip Code	92067
Lender/Client Anthony & Jennifer Trimino		Address 30732 Hunt Club D	rive, San Juan	Capistra	no, CA 92675	

			Garage Type		Garage
∟ot Frontage ∟ot Depth			Garage Sq Ft		datage
ot Acres	3.25		Parking Type		Type Unknown
ot Area	141,5	70	Parking Spaces		MLS: 4
ot Shape			Roof Type		
Style			Roof Material		
Building Sq Ft	Tax:	3,243 MLS: 15,105	Roof Frame		
Gross Area	3,243		Roof Shape		
nd Floor Area			Construction Type	•	
Basement Sq Feet			Interior Wall		
Stories	MLS:	2	Exterior		
otal Units	1		Floor Cover		
otal Rooms			Flooring Material		
Bedrooms	8		Foundation		
otal Baths	8		Pool		Pool
ILS Total Baths	8		Year Built		MLS: 1995
full Baths	7		Effective Year Bui	ilt	1995
lalf Baths	1		Other Impvs		
Dining Rooms			Equipment		
amily Rooms			Porch		
Other Rooms			Patio/Deck 1 Area		
ireplaces			Patio/Deck 2 Area	1	
Condo Amenities			Porch 1 Area		
Condition			Porch Type		
Quality			Building Type		
Vater			Bldg Class		
Sewer			Building Commen	ts	
leat Type			# of Buildings		1
leat Fuel Type					
	040.0	00.000	0		70
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RealAVM™ RealAVM™ Range  'alue As Of  ralAVM™ is a CoreLogic® derived  e Confidence Score is a measure  stent quality and quantity of data	\$11,6 02/27 d value and should not be us	35,900 - \$15,577,900 /2023	Forecast Standard	d Deviation	14 dence score range is 50 - 100. Clear and
RealAVM™ Range //alue As Of salAVM™ is a CoreLogic® derived se Confidence Score is a measure stent quality and quantity of data arable sales.	\$11,6 02/27 d value and should not be us of the extent to which sales drive higher confidence sco	35,900 - \$15,577,900 //2023 ed in lieu of an appraisal. data, property information, and comparable sale:	Forecast Standard s support the property valuation ana sity in data, lower quality and quanti	d Deviation  lysis process. The confity of data, and/or limited a statistic that measure:	dence score range is 50 - 100. Clear and similarity of the subject property to sthe likely range or dispersion an AVM
RealAVM™ RealAVM™ Range /alue As Of  salAVM™ is a CoreLogic® derived the Confidence Score is a measure stent quality and quantity of data arable sales.  the FSD denotes confidence in an A ata will fall within, based on the co	\$11,6 02/27 d value and should not be us of the extent to which sales drive higher confidence sco	35,900 - \$15,577,900  /2023  ed in lieu of an appraisal.  data, property information, and comparable saleres while lower confidence scores indicate diverses the confidence scores and comparable saleres while lower confidence scores are sales.	Forecast Standard s support the property valuation ana sity in data, lower quality and quanti	d Deviation  lysis process. The confity of data, and/or limited a statistic that measure:	dence score range is 50 - 100. Clear and similarity of the subject property to sthe likely range or dispersion an AVM
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Case No. N/A

File No. Value-RanchoSantaFe-ViaRoswitha0323

Property Address 18104 Via Roswitha  City Rancho Santa Fe County San Diego State CA Zip Code 92067  Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675	DOITOWEL IN/A						
	Property Address 18104 Via Roswitha						
Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675	City Rancho Santa Fe	County	San Diego	State	CA	Zip Code	92067
	Lender/Client Anthony & Jennifer Trimino						

Sale Date	07/01/2022	08/26/2020	08/01/2005	01/1989
Sale Price		\$6,995,000		\$560,000
Nominal	Y		Y	
Buyer Name	Piterman Dmitry & Rebecca A M	Piterman Dmitry	Spogli Ronald P Trust	Spogli Ronald P
Seller Name	Piterman Dmitry	Spogli Ronald P Trust	Spogli Ronald P	Strong William L Jr
Document Number	279211	705033	742083	29099
Document Type	Grant Deed	Grant Deed	Trustee's Deed(Transfer)	Grant Deed
MORTGAGE HISTORY				
Mortgage Date	07/07/20	22	11/10/2020	
Mortgage Amount	\$1,000,0	00	\$4,585,000	
Mortgage Lender	Summit	Bk	City Nat'l Bk	
Mortgage Code	Convent	ional	Conventional	
FORECLOSURE HISTORY				
Document Type				
Default Date				
Foreclosure Filing Date				
Recording Date				
Document Number				
Book Number				
Page Number				
Default Amount				
Final Judgment Amount				
Original Doc Date				
Original Document Number				
Original Book Page				
Lien Type				

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Value-RanchoSantaFe-ViaRoswitha0323

Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha County State CA 92067 City Rancho Santa Fe San Diego Zip Code Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675 Lender/Client Anthony & Jennifer Trimino

Sean Montgomery seanmonty@me.com Office: State Lic: 01221046

### Fannie Mae 1004MC Statistics Detail.

Prepared By: Sean Montgomery

Listings as of 03/15/23 at 9:52 am

Property Type is 'Residential' Standard Status is one of 'Coming Soon', 'Active', 'Act Under Contract', 'Pending', 'Hold', 'Withdrawn' Standard Status is 'Closed' Contract Status Change Date is 03/15/2023 to 03/15/2022 Standard Status is 'Expired' Contract Status Change Date is 03/15/2023 to 03/15/2022 Standard Status is 'Canceled' Contract Status Change Date is 03/15/2023 to 03/15/2022 Property Sub Type is 'Single Family Residence' Latitude, Longitude is within 3.00 mi of 18104 Via Roswitha, Rancho Santa Fe, CA 92091, USA City is 'Rancho Santa Fe' Living Area is 6000+

#### Residential

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MLS#	Address	BD	ВА	SqFt	\$/SqFt	List Date	DOM	List Price	
230003994SD	17854 Camino De La Mitra	6	7	6,234	\$591.90	03/02/2023	13	\$3,689,900	
230001416SD	6437 Calle Del Alcazar	4	5	6,700	\$730.60	01/20/2023	28	\$4,895,000	
230003003SD	18519 Calle La Serra	4	5	6,780	\$737.46	02/15/2023	28	\$5,000,000	
230004434SD	7588 Vista Rancho Court	5	6	6,468	\$881.11	03/09/2023	5	\$5,699,000	
TR23032438	17698 Vista Rancho Court	7	9	10,350	\$569.95	03/01/2023	14	\$5,899,000	
NDP2301857	5755 El Montevideo	5	5	7,893	\$753.83	03/13/2023	1	\$5,950,000	
230002848SD	6155 Avenida Cuatro Vientos	7	8	7,837	\$828.76	02/13/2023	30	\$6,495,000	
230000474SD	5465 Avenida Maravillas	5	6	6,145	\$1,131.00	01/06/2023	68	\$6,950,000	
230004544SD	5112 San Elijo	4	6	7,467	\$950.72	03/10/2023	5	\$7,099,000	
230004264SD	6237 San Elijo Avenue	5	7	7,265	\$1,004.13	03/06/2023	9	\$7,295,000	
230001065SD	4745 La Orilla	5	6	7,094	\$1,197.49	01/16/2023	56	\$8,495,000	
NDP2210910	16640 Las Cuestas	7	7	8,725	\$1,030.95	10/31/2022	135	\$8,995,000	
NDP2209316	6115 Mimulus	5	11	10,375	\$949.40	09/08/2022	188	\$9,850,000	
230004552SD	6900 Via Del Charro	6	8	12,432	\$800.35	03/06/2023	5	\$9,950,000	
NDP2301236	5468 Vista De Fortuna	6	9	8,809	\$1,245.88	02/08/2023	23	\$10,975,000	
NDP2209625	4434 Los Pinos	7	10	11,301	\$972.04	09/19/2022	177	\$10,985,000	
230002445SD	17020 El Vuelo	5	6	9,039	\$1,322.05	02/06/2023	37	\$11,950,000	
230000674SD	18490 Lago Vista	6	10	11,046	\$1,085.91	01/09/2023	60	\$11,995,000	
220013689SD	5465 Vista De Fortuna	5	6	9,378	\$1,385.69	06/02/2022	286	\$12,995,000	
220013032SD	16221 Via del Alba	4	7	11,054	\$1,266.51	03/21/2022	274	\$14,000,000	
NDP2300842	18104 Via Roswitha	8	8	15,105	\$993.05	02/03/2023	37	\$15,000,000	
220012834SD	16401 Calle Feliz	6	7	15,000	\$6,566.67	05/02/2022	295	\$98,500,000	
22151423	16401 CALLE FELIZ	6	7	15,000	\$6,566.67	05/02/2022	309	\$98,500,000	
Active Under	Contract								
MLS#	Address	BD	ВА	SqFt	\$/SqFt	List Date	DOM	List Price	
NDP2209812	17655 Via De Fortuna	6	7	8,864	\$845.56	09/23/2022	167	\$7,495,000	

#### Closed

MLS#	Address	BD	BA	SqFt	\$/SqFt	List Date	Sold Date	DOM	List Price	Sold Price	SP%LP
NDP2208773	6027 E Avenida Cuatro Vientos Avenue	4	4	6,000	\$516.67	08/19/2022	02/06/2023	88	\$3,100,000	\$3,100,000	100.00
220010465SD	7211 La Soldadera	4	5	6,420	\$584.11	05/01/2022	06/13/2022	6	\$3,495,000	\$3,750,000	107.30
220028818SD	18356 Calle La Serra	4	6	6,525	\$582.38	11/28/2022	02/10/2023	51	\$4,495,000	\$3,800,000	84.54
NDP2211181	7918 Camino de Arriba	5	8	6,479	\$588.67	11/10/2022	12/20/2022	20	\$4,099,000	\$3,814,000	93.05
NDP2200766	6928 Rancho Cielo	6	7	6,083	\$674.01	01/25/2022	05/31/2022	57	\$4,300,000	\$4,100,000	95.35
NDP2211022	18474 CALLE TRAMONTO	5	7	7,453	\$597.08	11/04/2022	12/12/2022	31	\$4,990,000	\$4,450,000	89.18
220011813SD	18346 Calle La Serra	4	5	7,049	\$631.30	05/13/2022	07/15/2022	35	\$4,950,000	\$4,450,000	89.90
220005987SD	5465 Avenida Maravillas	4	6	6,145	\$731.49	01/19/2022	03/15/2022	0	\$4,495,000	\$4,495,000	100.00
NDP2211804	7097 Rancho La Cima	7	10	8,495	\$529.72	12/01/2022	03/03/2023	59	\$4,795,000	\$4,500,000	93.85
220011056SD	6102 Avenida Picacho	5	8	7,800	\$588.46	05/07/2022	06/15/2022	12	\$4,950,000	\$4,590,000	92.73

Data is deemed reliable, but has not been verified by CRMLS and is not guaranteed. Appraisers should perform their own analysis of the data, and this report shall not replace the technical steps required of an Appraiser completing Form 1004MC.

Value-RanchoSantaFe-ViaRoswitha0323 Case No. N/A

Borrower N/A

Property Address 18104 Via Roswitha 92067 City Rancho Santa Fe County San Diego State CA Zip Code Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



### Fannie Mae 1004MC Statistics Detail.

Prepared By: Sean Montgomery								Listings as of	f 03/15/23 at	9:52 am
NDP2202543 7190 Rancho La Cima Drive	5	6	7,223	\$664.54	03/18/2022	05/23/2022	40	\$4,995,000	\$4,800,000	96.1
220001958SD 7630 Road to Singapore	5	6	7,175	\$668.99	01/28/2022	03/25/2022	35	\$4,799,000	\$4,800,000	100.0
220004668SD 18311 Calle Stellina	5	6	6,185	\$776.07	03/01/2022	03/18/2022	3	\$4,750,000	\$4,800,000	101.0
NDP2300281 4578 La Orilla	6	8	8,035	\$622.28	11/18/2022	01/30/2023	3	\$5,249,000	\$5,000,000	95.2
OC21209822 18350 Calle La Serra	5	6	6,578	\$767.71	09/28/2021	06/28/2022	249	\$5,520,000	\$5,050,000	91.4
NDP2205817 7080 Rancho La Cima Drive	6	8	8,805	\$579.22	06/06/2022	11/07/2022	110	\$5,695,000	\$5,100,000	89.5
220014763SD 18363 Calle la Serra	4	5	6,962	\$746.91	06/12/2022	10/24/2022	104	\$5,200,000	\$5,200,000	100.0
220023883SD 18441 Calle Tramonto	5	8	8,500	\$647.06	09/17/2022	03/03/2023	149	\$5,875,000	\$5,500,000	93.6
220024405SD 7588 Vista Rancho Ct	5	6	6,468	\$850.34	09/23/2022	12/01/2022	27	\$5,950,000	\$5,500,000	92.4
NDP2207242 5720 San Elijo	5	6	7,371	\$756.34	07/06/2022	12/29/2022	139	\$5,695,000	\$5,575,000	97.8
220005345SD 18511 Calle La Serra	4	6	6,672	\$861.81	03/09/2022	04/25/2022	5	\$5,750,000	\$5,750,000	100.0
NDP2209619 17526 Via De Fortuna	12	15	11,034	\$534.71	09/19/2022	11/30/2022	3	\$5,495,000	\$5,900,000	107.3
NDP2207751 18124 Via De Fortuna	5	6	6,134		07/22/2022		138	\$6,225,000	\$6,000,000	96.3
220005472SD 8129 Via Luna	6	7	6.948		03/10/2022		37	\$5,499,999	\$6,100,000	110.9
NDP2202582 16078 Rambla De Las Flores	6	7	8,008		03/21/2022		0	\$5,795,000	\$6,200,000	106.9
220013131SD 17222 Via Recanto	5	9	8,525		05/26/2022		110	\$6,495,000	\$6,250,000	96.2
220026147SD 18319 Colina Fuerte	5	6	7,795		10/17/2022		46	\$6,995,000	\$6,500,000	92.9
NDP2204170 5050 El Secreto	5	6			04/26/2022		4	\$6,595,000	\$6,500,000	98.5
NDP2207514 16756 Los Morros	7	10	9.170		07/15/2022		26	\$6,998,000	\$6,550,000	93.6
NDP2211445 6351 Calle Ponte Bella	5	8	9,196		11/21/2022		74	\$6,900,000	\$6,600,000	95.6
NDP2205999 16304 Via De Santa Fe	5	6	8,720		06/10/2022		27	\$6,995,000	\$6,625,000	94.7
220014777SD 6977 Las Colinas	6	10	10.504		06/13/2022		95	\$7,795,000	\$6,700,000	85.9
210021311 6635 Las Arboledas	6	8	12,450		07/28/2021		248	\$6,990,000		97.2
220024451SD 17655 Via De Fortuna	6	7	8,864		09/23/2022		62	\$7,495,000	\$6,900,000	92.0
NDP220071 16409 Via De Santa Fe	8	13	12,025		01/04/2022		3	\$6,995,000	\$6,900,000	98.6
220022869SD 6855 La Valle Plateada	7	12	10,105		08/17/2022		110	\$8,749,000	\$8,000,000	91.4
NDP2209846 6260 Lago Lindo	6	9	9,675		09/26/2022		113	\$8,995,000	\$8,500,000	94.5
220004637SD 16109 Rambla De Las Flores	7	9	9,714		03/01/2022		185	\$8,750,000		97.1
	-		100000						\$8,500,000	
NDP2003866 5757 Linea del Cielo	6	12	15,425		12/28/2020		784	\$11,000,000	\$9,000,000	81.8
NDP2202611 5570 San Elijo 210017678 16627 Los Morros	6	8	11,241		03/22/2020 06/24/2021		0	\$9,350,000	\$9,440,000	100.9
	7	10	16,327	****			255	\$9,995,000		95.0
NP22061708 7059 El Vuelo Del Este	8	10			03/28/2022		0	\$9,650,000		100.0
NDP2202328 17970 Calle Vida Buena	7					05/02/2022			\$11,000,000	95.6
220002678SD 18080 Via De Fortuna	6	8	455		02/07/2022			\$11,495,000		99.6
NDP2207075 17285 Avenida De Acacias	5	8			07/06/2022				\$11,500,000	88.5
220023997SD 6473 Lago Lindo	6	7			09/19/2022				\$12,000,000	92.3
NDP2207991 17496 Los Morros	5	9			07/29/2022				\$12,500,000	89.3
NDP2210260 5516 La Crescenta	6	7			05/16/2022				\$12,900,000	97.3
220004571SD 6720 Las Colinas	9	16				04/15/2022			\$15,250,000	95.3
NDP2111598 6424 La Valle Plateada	7	12	18,223	\$905.45	10/11/2021	04/05/2022	138	\$19,995,000	\$16,500,000	82.5
Expired										
MLS # Address	BD	ВА	SqFt	\$/SqFt	List Date		DOM	List Price		
220003468SD 8018 La Milla	5	6	6,020	\$580.56	02/09/2022		154	\$3,495,000		
220017529SD 4466 Los Pinos	5	6	6,990	\$686.70	07/06/2022		167	\$4,800,000		
220018451SD 18356 Calle La Serra	5	6	6,525	\$750.06	07/16/2022		125	\$4,900,000		

MLS # Address	BD	ВА	SqFt	\$/SqFt	List Date	DOM	List Price
220003468SD 8018 La Milla	5	6	6,020	\$580.56	02/09/2022	154	\$3,495,000
220017529SD 4466 Los Pinos	5	6	6,990	\$686.70	07/06/2022	167	\$4,800,000
220018451SD 18356 Calle La Serra	5	6	6,525	\$750.96	07/16/2022	125	\$4,900,000
20007703SD 8052 Camino De Arriba	6	8	7,380	\$674.80	04/04/2022	153	\$4,980,000
200040171 17555 Ranchito Del Rio	6	8	10,000	\$570.00	08/19/2020	74	\$5,700,000
220012901SD 4578 La Orilla	6	8	8,035	\$715.62	05/25/2022	170	\$5,750,000

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File No. V

Value-RanchoSantaFe-ViaRoswitha0323 N/A

Borrower N/A

Property Address 18104 Via Roswitha

City Rancho Santa Fe County San Diego State CA Zip Code 92067

Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675

Sean Montgomery
seanmonty@me.com
Office:
State Lic: 01221046

### Fannie Mae 1004MC Statistics Detail.

	7: Sean Montgomery	-	0	7 000	Ф767 OF	04/00/0000		article and the second	03/15/23 at 9:52
	0 6102 Avenida Picacho	5	8	7,800		04/20/2022	16	\$5,990,000	
	6845 Paseo Delicias	5	6	6,118		02/15/2022	174	\$5,995,000	
	6998 Rancho La Cima Drive	7	8	7,646		05/25/2022	28	\$6,295,000	
	5315 La Crescenta	5	8	8,334		07/25/2022	89	\$6,495,000	
	4578 La Orilla	6	8	8,035		11/24/2021	162	\$6,495,000	
210025557	4540 Los Pinos	6	9	7,540		09/08/2021	315	\$6,990,000	
	S18402 Calle La Serra	5	7	9,150		06/30/2022	33	\$6,995,000	
	D 16756 Los Morros	7	10	9,170		01/24/2022	133	\$7,398,000	
	D 6655 Primero Izquierdo	6	8	9,550		07/16/2022	91	\$7,399,000	
	D 5350 Avenida Maravillas	7	9	0.00		06/17/2022	176	\$7,495,000	
	6833 Las Colinas	5	6			07/15/2022	123	\$7,495,000	
	D 5465 Avenida Maravillas	5	6			10/12/2022	80	\$7,500,000	
	D 7967 Camino Sin Puente	5	7	9,817		03/01/2022	86	\$7,555,000	
	16304 Via De Santa Fe	5	6	8,720		01/14/2022	129	\$7,595,000	
	6655 Primero Izquierdo	6	8	9,550		03/29/2022	59	\$7,749,999	
	5528 La Crescenta	6	13	9,125		06/11/2021	476	\$7,800,000	
	6655 Primero Izquierdo	6	8	9,550		02/01/2022	56	\$7,800,000	
	O 5112 San Elijo	4	6	7,467	51,047.94	10/13/2022	144	\$7,825,000	
	6212 Strada Fragante	5	8			02/01/2022	358	\$7,998,000	
NDP2111149	6103 Avenida Picacho	6	8			09/27/2021	364	\$8,399,000	
220005721SI	O 4722 La Noria	7	9	8,976	\$957.55	03/10/2022	177	\$8,595,000	
220019249SI	D 16356 Rambla De Las Flores	6	9	9,052	\$983.21	07/24/2022	160	\$8,899,999	
220005586SI	O 5112 San Elijo	4	6	7,467	1,305.75	03/11/2022	214	\$9,750,000	
NDP2204580	6003 La Flecha	6	7	7,423 \$	31,475.14	05/09/2022	43	\$10,950,000	
NDP2207019	7132 Las Colinas	8	11	11,400	\$964.47	02/16/2022	178	\$10,995,000	
220016532SI	0 6002 Via Posada del Norte	6	10	12,745	\$933.70	06/28/2022	237	\$11,900,000	
210032963	6002 Via Posada del Norte	6	10	12,745	\$933.70	12/08/2021	179	\$11,900,000	
210014980	5465 Vista De Fortuna	5	6	9,378	31,364.90	06/02/2021	364	\$12,800,000	
NDP2206262	5956 San Elijo	6	11	12,903 \$	31,007.13	04/06/2021	198	\$12,995,000	
NDP2111851	17285 Avenida De Acacias	5	8	10,085 \$	1,288.55	10/18/2021	258	\$12,995,000	
NDP2202390	5956 San Elijo Avenue	5	6	12,903 \$	1,007.13	04/12/2021	91	\$12,995,000	
NDP2113242	5956 San Elijo Avenue	5	6	12,903 \$	1,007.13	04/12/2021	98	\$12,995,000	
220002345SI	D 16528 Los Barbos	4	6	8,083 \$	1,725.84	02/03/2022	251	\$13,950,000	
PTP2207069	18220 Via De Fortuna	6	8	10,500 \$	1,409.52	10/31/2022	98	\$14,800,000	
220023500SI	D 18104 Via Roswitha	8	8	12,589 \$	1,191.52	09/13/2022	91	\$15,000,000	
220007448SI	0 6473 Lago Lindo	6	7	8,538 \$	1,979.39	03/31/2022	157	\$16,900,000	
220020417SI	0 7029 Las Colinas	8	12	18,039 \$	1,105.94	08/05/2022	179	\$19,950,000	
NDP2111964	5631 El Camino Del Norte	6	11	9,383 \$	2,130.98	10/21/2021	373	\$19,995,000	
NDP2111343	16401 Calle Feliz	6	7	15,000 \$	66,566.67	10/14/2020	212	\$98,500,000	
Pending									
MLS#	Address	BD	ВА	SqFt	\$/SqFt	List Date	DOM	List Price	
230000061SI	O 5956 San Elijo	6	11	12,903 \$	1,007.13	01/01/2023	19	\$12,995,000	
210016410	6590 Calle Reina	6	10	13,446 \$	51,096.98	06/14/2021	354	\$14,750,000	
Withdrawn									
MLS#	Address	BD	ВА	SqFt	\$/SqFt	List Date	DOM	List Price	
180000313	1465 Mountain Rd.	7	8	7,840	\$229.46	01/02/2018	3	\$1,799,000	
190031970	17111 Circa Del Norte	5	4	6,746	\$394.16	06/10/2019	404	\$2,659,000	

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File No. Case No.

Value-RanchoSantaFe-ViaRoswitha0323 N/A

D - ---- NI/A

Borrower N/A

Property Address 18104 Via Roswitha

City Rancho Santa Fe County San Diego State CA Zip Code 92067

Lender/Client Anthony & Jennifer Trimino Address 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



### Fannie Mae 1004MC Statistics Detail.

Prepared By:	: Sean Montgomery							Listings as of <b>03/15/23 at 9:52 am</b>
170020718	16342 Ramblas De Las Flores	5	11	16,320	\$214.46	04/25/2017	154	\$3,500,000
991002097	5866 CALLE CAMPOSECO	7	7	12,146	\$292.28	01/15/1999	6,688	\$3,550,000
170018559	16724 La Gracia	8	8	7,242	\$655.90	04/13/2017	60	\$4,750,000
190053845	17230 Via Recanto	6	6	8,383	\$691.76	09/30/2019	137	\$5,799,000
220029861SD	6655 Primero Izquierdo	6	8	9,550	\$732.88	12/19/2022	70	\$6,999,000
NDP2201386	17655 Via De Fortuna	6	6	8,864	\$840.48	01/17/2021	0	\$7,450,000
NDP2212020	5528 La Crescenta	6	13	9,125	\$854.79	06/11/2021	566	\$7,800,000
200030168	18220 Via de Fortuna	7	9	10,500	\$761.43	06/29/2020	136	\$7,995,000
230000055SD	16356 Rambla De Las Flores	6	9	9,052	\$983.21	01/01/2023	54	\$8,899,999
NDP2111881	6174 El Tordo	4	4	7,058	\$1,381.41	08/26/2021	64	\$9,750,000
NDP2113384	18128 Via Roswitha	5	5	10,000	\$1,699.50	01/04/2021	0	\$16,995,000
PTP2205870	18220 Via De Fortuna	6	8	10,500	\$1,809.52	09/01/2022	60	\$19,000,000
170056229	6424 La Valle Plateada	5	7	21,000	\$1,190.24	10/31/2017	2	\$24,995,000

Inventory Analysis	Prior 7-12 Months (03/15/2022-09/12/2022)	Prior 4-6 Months (09/13/2022-12/13/2022)	Current - 3 Months (12/14/2022-03/15/2023)
Total # of Comparable Sales (Settled)	25	9	16
Absorption Rate (Total Sales/Months)	4.17	3.00	5.33
Total # of Comparable Active Listings	33	26	24
Months of Housing Supply (Lst/Ab. Rate)	7.92	8.67	4.50
Median Sale & List Price DOM	Prior 7-12 Months	Prior 4-6 Months	Current - 3 Months
Median Comparable Sale Price	\$6,500,000	\$5,900,000	\$6,250,000
Median Comparable Sales DOM	20	95	95
Median Comparable List Price (Listings Only)	\$8,198,500	\$9,850,000	\$9,850,000
Median Comparable Listings DOM (Listings Only)	173	167	37
Median Sale Price / Median List Price %	98.56%	99.16%	95.24%

<sup>\*</sup>The total number of Comparable Active Listings is based on listings that were On Market on the end date of the specified time periods above.

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File No. Value-R. Case No. N/A

Value-RanchoSantaFe-ViaRoswitha0323

Borrower N/A

 Property Address
 18104 Via Roswitha

 City
 Rancho Santa Fe
 County
 San Diego
 State
 CA
 Zip Code
 92067

 Lender/Client
 Anthony & Jennifer Trimino
 Address
 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Comp 1



Comp 2



Comp 3

Produced by ClickFORMS Software 800-622-8727

File No. Value-RanchoSal Case No. N/A

Value-RanchoSantaFe-ViaRoswitha0323

Borrower N/A

 Property Address
 18104 Via Roswitha

 City
 Rancho Santa Fe
 County
 San Diego
 State
 CA
 Zip Code
 92067

 Lender/Client
 Anthony & Jennifer Trimino
 Address
 30732 Hunt Club Drive, San Juan Capistrano, CA 92675



Comp 4



Comp 5



Comp 6